

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

**FORM 10-Q**

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

FOR THE QUARTERLY PERIOD ENDED MARCH 31, 2020  
or

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_  
Commission file number 001-36509

**AMPHASTAR PHARMACEUTICALS, INC.**

(Exact name of Registrant as specified in its charter)

Delaware  
(State or other jurisdiction of  
incorporation or organization)

33-0702205  
(I.R.S. Employer  
Identification No.)

11570 6<sup>th</sup> Street  
Rancho Cucamonga, CA  
(Address of principal executive offices)

91730  
(zip code)

(909) 980-9484  
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer   
Non-accelerated filer

Accelerated filer   
Smaller reporting company   
Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock, par value \$0.0001 per share	AMPH	The NASDAQ Stock Market LLC

The number of shares outstanding of the registrant's only class of common stock as of May 6, 2020 was 46,198,304.

**AMPHASTAR PHARMACEUTICALS, INC.**  
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**FORM 10-Q FOR THE QUARTERLY PERIOD ENDED MARCH 31, 2020**

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## SPECIAL NOTE ABOUT FORWARD-LOOKING STATEMENTS

This Quarterly Report on Form 10-Q, or Quarterly Report, contains “forward-looking statements” that involve substantial risks and uncertainties. In some cases, you can identify forward-looking statements by the following words: “may,” “might,” “will,” “could,” “would,” “should,” “expect,” “intend,” “plan,” “anticipate,” “believe,” “estimate,” “predict,” “project,” “potential,” “continue,” “ongoing” or the negative of these terms or other comparable terminology, although not all forward-looking statements contain these identifying words. Forward-looking statements relate to future events or future financial performance or condition and involve known and unknown risks, uncertainties and other factors that could cause actual results, levels of activity, performance or achievement to differ materially from those expressed or implied by the forward-looking statements. These forward-looking statements include, but are not limited to, statements about:

- our expectations regarding the sales and marketing of our products;
- our expectations regarding our manufacturing and production and the integrity of our supply chain for our products, including the risks associated with our single source suppliers;
- the impact of the COVID-19 pandemic and related responses of business and governments to the pandemic on our operations and personnel, and on commercial activity and demand across our business operations and results of operations;
- interruptions to our manufacturing and production as a result of natural catastrophic events or other causes beyond our control such as power disruptions or widespread disease outbreaks, such as the COVID-19 pandemic;
- global, national and local economic and market conditions, specifically with respect to geopolitical uncertainty, and the COVID-19 pandemic;
- the timing and likelihood of U.S. Food and Drug Administration, or FDA, approvals and regulatory actions on our product candidates, manufacturing activities and product marketing activities;
- our ability to advance product candidates in our platforms into successful and completed clinical trials and our subsequent ability to successfully commercialize our product candidates;
- our ability to compete in the development and marketing of our products and product candidates;
- our expectations regarding the business expansion plans for our Chinese subsidiary, ANP;
- the potential for adverse application of environmental, health and safety and other laws and regulations on our operations;
- our expectations for market acceptance of our new products and proprietary drug delivery technologies, as well as those of our active pharmaceutical ingredient, or API, customers;
- the potential for our marketed products to be withdrawn due to patient adverse events or deaths, or if we fail to secure FDA approval for products subject to the Prescription Drug Wrap-Up program;
- our expectations in obtaining insurance coverage and adequate reimbursement for our products from third-party payers;
- the amount of price concessions or exclusion of suppliers adversely affecting our business;
- our ability to establish and maintain intellectual property protection for our products and our ability to successfully defend our intellectual property in cases of alleged infringement;
- the implementation of our business strategies, product development strategies and technology utilization;
- the potential for exposure to product liability claims;
- future acquisitions, divestitures or investments, including the anticipated benefits of such acquisitions, divestitures or investments;
- our ability to expand internationally;
- economic and industry trends and trend analysis;
- our ability to remain in compliance with laws and regulations that currently apply or become applicable to our business both in the United States and internationally;
- the impact of trade tariffs, export or import restrictions, or other trade barriers;
- the impact of Patient Protection and Affordable Care Act (as amended) and other legislative and regulatory healthcare reforms in the countries in which we operate including the potential for drug price controls;
- the impact of global and domestic tax reforms, including the Tax Cuts and Jobs Act of 2017, or the Tax Act, as amended by the Coronavirus Aid, Relief, and Economic Security Act, or the CARES Act;
- the timing for completion and the validation of the new construction at our ANP and Amphastar facilities; and
- our financial performance expectations, including our expectations regarding our backlog, revenue, cost of revenue, gross profit or gross margin, operating expenses, including changes in research and development, sales and marketing and general and administrative expenses, and our ability to achieve and maintain future profitability.

You should read this Quarterly Report and the documents that we reference elsewhere in this Quarterly Report completely and with the understanding that our actual results may differ materially from what we expect as expressed or implied by our forward-looking

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statements. In light of the significant risks and uncertainties to which our forward-looking statements are subject, you should not place undue reliance on or regard these statements as a representation or warranty by us or any other person that we will achieve our objectives and plans in any specified timeframe, or at all. In particular, the extent of COVID-19's impact on our business will depend on several factors, including the severity, duration and extent of the pandemic, as well as actions taken by governments, businesses, and consumers in response to the pandemic, all of which continue to evolve and remain uncertain at this time. We discuss many of these risks and uncertainties in greater detail in this Quarterly Report and in our Annual Report on Form 10-K for the year ended December 31, 2019, particularly in Item 1A. "Risk Factors." These forward-looking statements represent our estimates and assumptions only as of the date of this Quarterly Report regardless of the time of delivery of this Quarterly Report, and such information may be limited or incomplete, and our statements should not be read to indicate that we have conducted an exhaustive inquiry into, or review of, all potentially available relevant information. Except as required by law, we undertake no obligation to update or revise publicly any forward-looking statements, whether as a result of new information, future events or otherwise after the date of this Quarterly Report.

Unless expressly indicated or the context requires otherwise, references in this Quarterly Report to "Amphastar," "the Company," "we," "our," and "us" refer to Amphastar Pharmaceuticals, Inc. and our subsidiaries.

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**PART I – FINANCIAL INFORMATION**

**ITEM 1. FINANCIAL STATEMENTS**

**AMPHASTAR PHARMACEUTICALS, INC.  
CONDENSED CONSOLIDATED BALANCE SHEETS  
(in thousands, except share data)**

	<u>March 31,</u> <u>2020</u>	<u>December 31,</u> <u>2019</u>
	<u>(unaudited)</u>	
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents	\$ 54,845	\$ 73,685
Restricted cash	1,865	1,865
Short-term investments	12,203	11,675
Restricted short-term investments	2,290	2,290
Accounts receivable, net	57,784	45,376
Inventories	107,900	110,501
Income tax refunds and deposits	814	311
Prepaid expenses and other assets	9,023	9,538
Total current assets	<u>246,724</u>	<u>255,241</u>
Property, plant, and equipment, net	231,476	233,856
Finance lease right-of-use assets	798	887
Operating lease right-of-use assets	17,934	18,805
Goodwill and intangible assets, net	40,472	41,153
Other assets	11,192	11,156
Deferred tax assets	24,235	25,873
Total assets	<u>\$ 572,831</u>	<u>\$ 586,971</u>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
Current liabilities:		
Accounts payable and accrued liabilities	\$ 65,438	\$ 77,051
Income taxes payable	2,994	2,042
Current portion of long-term debt	11,458	7,741
Current portion of operating lease liabilities	3,481	3,175
Total current liabilities	<u>83,371</u>	<u>90,009</u>
Long-term reserve for income tax liabilities	3,425	3,425
Long-term debt, net of current portion	36,410	39,394
Long-term operating lease liabilities, net of current portion	15,230	16,315
Deferred tax liabilities	765	867
Other long-term liabilities	10,257	9,433
Total liabilities	<u>149,458</u>	<u>159,443</u>
Commitments and contingencies		
Stockholders' equity:		
Preferred stock: par value \$0.0001; 20,000,000 shares authorized; no shares issued and outstanding	—	—
Common stock: par value \$0.0001; 300,000,000 shares authorized; 52,864,991 and 46,306,103 shares issued and outstanding as of March 31, 2020 and 52,495,483 and 46,576,968 shares issued and outstanding as of December 31, 2019, respectively	5	5
Additional paid-in capital	371,144	367,305
Retained earnings	120,319	116,370
Accumulated other comprehensive loss	(5,461)	(4,687)
Treasury stock	(108,493)	(97,627)
Total Amphastar Pharmaceuticals, Inc. stockholders' equity	<u>377,514</u>	<u>381,366</u>
Non-controlling interests	45,859	46,162
Total equity	<u>423,373</u>	<u>427,528</u>
Total liabilities and stockholders' equity	<u>\$ 572,831</u>	<u>\$ 586,971</u>

*See Accompanying Notes to Condensed Consolidated Financial Statements.*

**AMPHASTAR PHARMACEUTICALS, INC.**  
**CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS**  
**(Unaudited; in thousands, except per share data)**

	Three Months Ended	
	March 31,	
	2020	2019
Net revenues	\$ 84,688	\$ 79,790
Cost of revenues	47,865	48,887
Gross profit	36,823	30,903
Operating expenses:		
Selling, distribution, and marketing	3,294	3,141
General and administrative	10,746	16,327
Research and development	15,303	14,607
Total operating expenses	29,343	34,075
Income (loss) from operations	7,480	(3,172)
Non-operating (expenses) income:		
Interest income	153	148
Interest expense	(76)	(30)
Other expenses, net	(1,752)	(579)
Total non-operating expenses, net	(1,675)	(461)
Income (loss) before income taxes	5,805	(3,633)
Income tax provision (benefit)	2,280	(1,479)
Net income (loss)	\$ 3,525	\$ (2,154)
Net loss attributable to non-controlling interests	\$ (424)	\$ (3,022)
Net income attributable to Amphastar Pharmaceuticals, Inc.	\$ 3,949	\$ 868
Net income per share attributable to Amphastar Pharmaceuticals, Inc. shareholders:		
Basic	\$ 0.09	\$ 0.02
Diluted	\$ 0.08	\$ 0.02
Weighted-average shares used to compute net income per share attributable to Amphastar Pharmaceuticals, Inc. shareholders:		
Basic	46,408	46,744
Diluted	48,248	50,416

*See Accompanying Notes to Condensed Consolidated Financial Statements.*

**AMPHASTAR PHARMACEUTICALS, INC.**  
**CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)**  
**(Unaudited; in thousands)**

	<b>Three Months Ended</b>	
	<b>March 31,</b>	
	<b>2020</b>	<b>2019</b>
Net income attributable to Amphastar Pharmaceuticals, Inc.	\$ 3,949	\$ 868
Other comprehensive loss attributable to Amphastar Pharmaceuticals, Inc., net of income taxes		
Foreign currency translation adjustment	(774)	(113)
Total other comprehensive loss attributable to Amphastar Pharmaceuticals, Inc.	(774)	(113)
Total comprehensive income attributable to Amphastar Pharmaceuticals, Inc.	<u>\$ 3,175</u>	<u>\$ 755</u>

*See Accompanying Notes to Condensed Consolidated Financial Statements.*

**AMPHASTAR PHARMACEUTICALS, INC.**  
**CONDENSED CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY**  
**(Unaudited; in thousands, except share data)**

	Common Stock			Retained Earnings	Accumulated Other Comprehensive loss	Treasury Stock		Total Amphastar Stockholders' Equity	Non-controlling Interest	Total
	Shares	Amount	Additional Paid-in Capital			Shares	Amount			
Balance as of December 31, 2019	52,495,483	\$ 5	\$ 367,305	\$ 116,370	\$ (4,687)	(5,918,515)	\$ (97,627)	\$ 381,366	\$ 46,162	\$ 427,528
Net income attributable to Amphastar Pharmaceuticals, Inc.	—	—	—	3,949	—	—	—	3,949	—	3,949
Other comprehensive loss attributable to Amphastar Pharmaceuticals, Inc.	—	—	—	—	(774)	—	—	(774)	—	(774)
Net loss attributable to non-controlling interest	—	—	—	—	—	—	—	—	(424)	(424)
Purchase of treasury stock	—	—	—	—	—	(647,246)	(10,950)	(10,950)	—	(10,950)
Issuance of treasury stock in connection with the Company's equity plans	—	—	(84)	—	—	6,873	84	—	—	—
Issuance of common stock in connection with the Company's equity plans	369,508	—	(1,238)	—	—	—	—	(1,238)	—	(1,238)
Share-based compensation expense	—	—	5,161	—	—	—	—	5,161	121	5,282
Balance as of March 31, 2020	<u>52,864,991</u>	<u>\$ 5</u>	<u>\$ 371,144</u>	<u>\$ 120,319</u>	<u>\$ (5,461)</u>	<u>(6,558,888)</u>	<u>\$ (108,493)</u>	<u>\$ 377,514</u>	<u>\$ 45,859</u>	<u>\$ 423,373</u>

	Common Stock			Retained Earnings	Accumulated Other Comprehensive loss	Treasury Stock		Total Amphastar Stockholders' Equity	Non-controlling Interest	Total
	Shares	Amount	Additional Paid-in Capital			Shares	Amount			
Balance as of December 31, 2018	51,438,675	\$ 5	\$ 344,434	\$ 67,485	\$ (4,013)	(4,807,557)	\$ (75,476)	\$ 332,435	\$ 31,924	\$ 364,359
Beginning balance adjustment as a result of the adoption of new accounting standards	—	—	—	(54)	—	—	—	(54)	—	(54)
Net income attributable to Amphastar Pharmaceuticals, Inc.	—	—	—	868	—	—	—	868	—	868
Other comprehensive loss attributable to Amphastar Pharmaceuticals, Inc.	—	—	—	—	(113)	—	—	(113)	—	(113)
Proceeds from the private placement of ANP	—	—	2,588	—	—	—	—	2,588	16,378	18,966
Net loss attributable to non-controlling interest	—	—	—	—	—	—	—	—	(3,022)	(3,022)
Purchase of treasury stock	—	—	—	—	—	(145,479)	(3,015)	(3,015)	—	(3,015)
Issuance of treasury stock in connection with the Company's equity plans	—	—	(98)	—	—	8,334	98	—	—	—
Issuance of common stock in connection with the Company's equity plans	604,651	—	(2,397)	—	—	—	—	(2,397)	—	(2,397)
Share-based compensation expense	—	—	4,674	—	—	—	—	4,674	—	4,674
Balance as of March 31, 2019	<u>52,043,326</u>	<u>\$ 5</u>	<u>\$ 349,201</u>	<u>\$ 68,299</u>	<u>\$ (4,126)</u>	<u>(4,944,702)</u>	<u>\$ (78,393)</u>	<u>\$ 334,986</u>	<u>\$ 45,280</u>	<u>\$ 380,266</u>

*See Accompanying Notes to Condensed Consolidated Financial Statements*



**AMPHASTAR PHARMACEUTICALS, INC.**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**  
(Unaudited; in thousands)

	Three Months Ended	
	March 31,	
	2020	2019
<b>Cash Flows From Operating Activities:</b>		
Net income (loss)	\$ 3,525	\$ (2,154)
Reconciliation to net cash provided by operating activities:		
Loss on impairment and disposal of assets	14	805
Depreciation of property, plant, and equipment	4,716	4,158
Amortization of product rights, trademarks, and patents	258	270
Operating lease right-of-use asset amortization	848	704
Share-based compensation expense	5,282	4,674
Changes in deferred taxes, net	1,638	—
Changes in operating assets and liabilities:		
Accounts receivable, net	(12,487)	(1,061)
Inventories	2,241	(9,507)
Prepaid expenses and other assets	1,494	(4,729)
Income tax refund, deposits, and payable	451	(1,713)
Operating lease liabilities	(824)	(614)
Accounts payable and accrued liabilities	(5,679)	5,557
Net cash provided by (used in) operating activities	<u>1,477</u>	<u>(3,610)</u>
<b>Cash Flows From Investing Activities:</b>		
Purchases and construction of property, plant, and equipment	(8,006)	(14,744)
Purchase of intangible assets	—	(151)
Purchase of short-term investments	(510)	—
Payment of deposits and other assets	(206)	11
Net cash used in investing activities	<u>(8,722)</u>	<u>(14,884)</u>
<b>Cash Flows From Financing Activities:</b>		
Proceeds from the private placement of ANP	—	18,298
Proceeds from equity plans, net of withholding tax payments	(1,238)	(2,397)
Purchase of treasury stock	(10,950)	(3,015)
Proceeds from issuance of long-term debt	3,067	—
Principal payments on long-term debt	(2,328)	(1,657)
Net cash (used in) provided by financing activities	<u>(11,449)</u>	<u>11,229</u>
Effect of exchange rate changes on cash	(146)	24
Net decrease in cash, cash equivalents, and restricted cash	(18,840)	(7,241)
Cash, cash equivalents, and restricted cash at beginning of period	75,550	88,202
Cash, cash equivalents, and restricted cash at end of period	<u>\$ 56,710</u>	<u>\$ 80,961</u>
<b>Noncash Investing and Financing Activities:</b>		
Capital expenditure included in accounts payable	\$ 5,840	\$ 6,511
<b>Supplemental Disclosures of Cash Flow Information:</b>		
Interest paid, net of capitalized interest	\$ 559	\$ 898
Income taxes paid	\$ 209	\$ 234

*See Accompanying Notes to Condensed Consolidated Financial Statements.*

**AMPHASTAR PHARMACEUTICALS, INC.**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
**(Unaudited)**

**Note 1. General**

Amphastar Pharmaceuticals, Inc., a Delaware corporation (together with its subsidiaries, hereinafter referred to as the “Company”) is a specialty pharmaceutical company that develops, manufactures, markets, and sells generic and proprietary injectable, inhalation, and intranasal products, including products with high technical barriers to market entry. Additionally, the Company sells insulin active pharmaceutical ingredient, or API, products. Most of the Company’s products are used in hospital or urgent care clinical settings and are primarily contracted and distributed through group purchasing organizations and drug wholesalers. The Company’s insulin API products are sold to other pharmaceutical companies for use in their own products and are being used by the Company in the development of injectable finished pharmaceutical products. The Company’s inhalation product, Primatene® Mist is primarily distributed through drug retailers.

The accompanying unaudited condensed consolidated financial statements should be read in conjunction with the audited consolidated financial statements of the Company for the year ended December 31, 2019 and the notes thereto as filed with the Securities and Exchange Commission, or SEC, in the Company’s Annual Report on Form 10-K for the year ended December 31, 2019. Certain information and footnote disclosures normally included in annual financial statements prepared in accordance with generally accepted accounting principles, or GAAP, have been condensed or omitted from the accompanying condensed consolidated financial statements. The accompanying year-end condensed consolidated balance sheet was derived from the audited financial statements. The accompanying interim financial statements are unaudited, but reflect all adjustments which are, in the opinion of management, necessary for a fair statement of the Company’s consolidated financial position, results of operations, comprehensive income (loss), stockholders’ equity, and cash flows for the periods presented. Unless otherwise noted, all such adjustments are of a normal, recurring nature. The Company’s results of operations, comprehensive income (loss) and cash flows for the interim periods are not necessarily indicative of the results of operations and cash flows that it may achieve in future periods.

**Note 2. Summary of Significant Accounting Policies**

*Basis of Presentation*

The unaudited condensed consolidated financial statements include the accounts of the Company and its subsidiaries, and are prepared in accordance with United States generally accepted accounting principles, or GAAP. Certain prior period amounts have been reclassified within the operating activities of the statement of cash flows to conform to the current period presentation. All intercompany activity has been eliminated in the preparation of the condensed consolidated financial statements. In the opinion of management, the accompanying unaudited condensed consolidated financial statements include all adjustments necessary to present fairly the consolidated financial position, results of operations, and cash flows of the Company.

The Company’s subsidiaries include: (1) International Medication Systems, Limited, or IMS, (2) Armstrong Pharmaceuticals, Inc., or Armstrong, (3) Amphastar Nanjing Pharmaceuticals Inc., or ANP, (4) Nanjing Letop Biological Technology Co., Ltd., or Letop, (5) Nanjing Hanxin Pharmaceutical Technology Co., Ltd., or Hanxin, (6) Nanjing Baixin Trading Co., Ltd., or Baixin, (7) Amphastar France Pharmaceuticals, S.A.S., or AFP, (8) Amphastar UK Ltd., or AUK, and (9) International Medication Systems (UK) Limited, or IMS UK.

In July 2018, the Company’s Chinese subsidiary, ANP, completed a private placement of its common equity interest to accredited investors for aggregate gross proceeds of approximately \$57 million, a portion of which was received in 2019. The Company has retained approximately 58% of the equity interest in ANP following the private placement and continues to consolidate the financial results of ANP with the Company’s results of operations. ANP’s net income after July 2, 2018, was attributed to the Company in accordance with the Company’s equity interest of approximately 58% in ANP.

**AMPHASTAR PHARMACEUTICALS, INC.**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
**(Unaudited)**

*COVID-19 Pandemic*

The Company is subject to risks and uncertainties as a result of the novel coronavirus pandemic, or COVID-19. The extent of the impact of the COVID-19 pandemic on the Company's business is highly uncertain and difficult to predict, as the response to the pandemic is in its incipient stages and information is rapidly evolving. The Company considered the impact of COVID-19 on the assumptions and estimates used to determine the results reported and asset valuations as of March 31, 2020.

In March 2020, the World Health Organization declared the outbreak of a novel coronavirus, or COVID-19, as a pandemic, which continues to spread throughout the world, including locations where the Company operates, such as the United States, China and France. The Company has been actively monitoring the COVID-19 pandemic and its impact globally. In late January 2020, China implemented extensive curfews and travel restrictions to control the outbreak, and started easing these restrictions in March. Our business operations in China experienced a temporary disruption but resumed full operation in February 2020. In March 2020, France also implemented a stay-at-home order limiting movement and restricting travel, however, the Company was deemed to be an essential business and was not impacted by the restrictions. In March 2020, the Governors of the States of California and Massachusetts declared a health emergency and issued orders to close all nonessential businesses; as a specialty pharmaceutical company, the Company was deemed to be an essential business. Nonetheless, out of concern for the Company's workers and pursuant to the government order in the United States certain workers began telecommuting from their homes. Except for the increased sales of Primatene<sup>®</sup> Mist and some hospital products, the financial results for the three months ended March 31, 2020, were not significantly impacted by the COVID-19 pandemic. Other than a temporary delay in re-opening the Company's facility in China after the Lunar New Year celebration, the Company's production facilities in all of its locations continued to operate in substantially the same manner during the quarter as they had prior to the COVID-19 pandemic with the adoption of enhanced safety measures intended to prevent the spread of the coronavirus. While the Company does not expect this matter to negatively impact its results of operations, cash flows and financial position in the near term, the related long term impact cannot be reasonably estimated at this time. The Company will continue to monitor the impact of COVID-19 on all aspects of its business.

*Use of Estimates*

The preparation of condensed consolidated financial statements in accordance with GAAP requires management to make estimates and assumptions that affect the amounts reported in the condensed consolidated financial statements and accompanying notes. Actual results could differ from those estimates. The principal accounting estimates include: determination of allowances for credit losses, allowance for discounts, provision for chargebacks and rebates, provision for product returns, adjustment of inventory to their net realizable values, impairment of long-lived and intangible assets and goodwill, self-insured claims, workers' compensation liabilities, litigation reserves, stock price volatilities for share-based compensation expense, valuation allowances for deferred tax assets, and liabilities for uncertain income tax positions.

*Foreign Currency*

The functional currency of the Company, its domestic subsidiaries, its Chinese subsidiary, ANP, and its U.K. subsidiary, AUK, is the USD. ANP maintains its books of record in Chinese yuan. These books are remeasured into the functional currency of USD using the current or historical exchange rates. The resulting currency remeasurement adjustments and other transactional foreign currency exchange gains and losses are reflected in the Company's condensed consolidated statements of operations.

The Company's French subsidiary, AFP, maintains its book of record in euros. ANP's other Chinese subsidiaries maintain their books of record in Chinese yuan. AUK's subsidiary, IMS UK, maintains its book of record in British

**AMPHASTAR PHARMACEUTICALS, INC.**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
**(Unaudited)**

pounds. These local currencies have been determined to be the subsidiaries' respective functional currencies. These books of record are translated into USD using average exchange rates during the period. Assets and liabilities are translated at the rate of exchange prevailing on the balance sheet date. Equity is translated at the prevailing rate of exchange at the date of the equity transactions. Translation adjustments are reflected in stockholders' equity and are included as a component of other accumulated comprehensive income (loss). The unrealized gains or losses of intercompany foreign currency transactions that are of a long-term investment nature are reported in other accumulated comprehensive income (loss). The unrealized losses of intercompany foreign currency transactions that are of a long-term investment nature for the three months ended March 31, 2020 and 2019 were \$0.6 million and \$0.7 million, respectively.

*Comprehensive Income (Loss)*

For the three months ended March 31, 2020 and 2019, the Company included its foreign currency translation gain or loss as part of its comprehensive income (loss). There was no material income tax expense (benefit) allocated to other comprehensive income (loss) for the three months ended March 31, 2020 and 2019.

*Advertising Costs*

In connection with the launch of Primatene<sup>®</sup> Mist, in July 2019, the Company began to incur advertising costs. Advertising costs are expensed as incurred, except for costs related to the development of a major commercial or media campaign, which are expensed in the period in which the commercial or campaign is first presented, and is reflected as a component of selling, distribution and marketing in the Company's condensed consolidated statement of operations. For the three months ended March 31, 2020, advertising cost was \$1.0 million.

*Financial Instruments*

The carrying amounts of cash and cash equivalents, short-term investments, restricted cash and short-term investments, accounts receivable, accounts payable, accrued expenses, and short-term borrowings approximate fair value due to the short maturity of these items. The majority of the Company's long-term obligations consist of variable rate debt, and their carrying value approximates fair value as the stated borrowing rates are comparable to rates currently offered to the Company for instruments with similar maturities. The Company at times enters into fixed interest rate swap contracts to exchange the variable interest rates for fixed interest rates without the exchange of the underlying notional debt amounts. Such interest rate swap contracts are recorded at their fair values.

*Cash and Cash Equivalents*

Cash and cash equivalents consist of cash, money market accounts, certificates of deposit and highly liquid investments purchased with original maturities of three months or less.

*Short-Term Investments*

Short-term investments as of March 31, 2020 and December 31, 2019 consisted of certificates of deposit and investment grade corporate bonds with original expiration dates within 12 months.

*Restricted Cash*

Restricted cash is collateral required for the Company to guarantee certain vendor payments in France. As of March 31, 2020 and December 31, 2019, the restricted cash balance was \$1.9 million.

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*Restricted Short-Term Investments*

Restricted short-term investments consist of certificates of deposit that are collateral for standby letter of credit to qualify for workers' compensation self-insurance. The certificates of deposit have original maturities greater than three months. As of March 31, 2020 and December 31, 2019, the balance of restricted short-term investments was \$2.3 million.

*Deferred Income Taxes*

The Company utilizes the liability method of accounting for income taxes, under which deferred taxes are determined based on the temporary differences between the financial statements and the tax basis of assets and liabilities using enacted tax rates. A valuation allowance is recorded when it is more likely than not that the deferred tax assets will not be realized.

*Recent Accounting Pronouncements*

In June 2016, the Financial Accounting Standards Board, or FASB, issued Accounting Standard Update, or ASU, No. 2016-13 *Financial Instruments – Credit Losses*, which is aimed at providing financial statement users with more useful information about the expected credit losses on financial instruments and other commitments to extend credit. The standard update changes the impairment model for financial assets measured at amortized cost, requiring presentation at the net amount expected to be collected. The measurement of expected credit losses requires consideration of a broader range of reasonable and supportable information to inform credit loss estimates. Available-for-sale debt securities with unrealized losses will be recorded through an allowance for credit losses. The ASU and the related clarifications subsequently issued by FASB are effective for the Company's interim and annual reporting periods during the year ending December 31, 2020. This new guidance applies to the Company's held-to-maturity investments and trade receivables. The adoption of this accounting guidance did not have a material impact on the Company's condensed consolidated financial statements and related disclosures.

In January 2017, the FASB issued ASU No. 2017-04 *Simplifying the Test for Goodwill Impairment*, which eliminates the requirement to calculate the implied fair value of goodwill. An entity should perform its annual, or interim, goodwill impairment test by comparing the fair value of a reporting unit with its carrying amount. An entity should recognize an impairment charge for the amount by which the carrying amount exceeds the reporting unit's fair value; however, the loss recognized should not exceed the total amount of goodwill allocated to that reporting unit. The update also eliminated the requirements for any reporting unit with a zero or negative carrying amount to perform a qualitative assessment and, if it fails that qualitative test, to perform Step 2 of the goodwill impairment test. An entity is required to disclose the amount of goodwill allocated to each reporting unit with a zero or negative carrying amount of net assets. The guidance is effective for the Company's interim and annual reporting periods during the year ending December 31, 2020. The adoption of this guidance did not have a material impact on the Company's condensed consolidated financial statements and related disclosures.

In August 2018, the FASB issued ASU No. 2018-13 *Disclosure Framework – Changes to the Disclosure Requirements for Fair Value Measurement*, which removes, modifies, and adds certain disclosure requirements to Accounting Standard Codification, or ASC, 820, Fair Value Measurement. The guidance is effective for the Company's interim and annual reporting periods during the year ending December 31, 2020. The adoption of this guidance did not have a material impact on the Company's condensed consolidated financial statements and related disclosures.

In August 2018, the FASB issued ASU No. 2018-14 *Disclosure Framework – Changes to the Disclosure Requirements for Defined Benefit Plans*, which removes, modifies, and adds certain disclosure requirements to ASC 715-20, Defined Benefit Plans. The guidance is effective for the Company's interim and annual reporting periods during the year ending December 31, 2020. The adoption of this guidance did not have a material impact on the Company's condensed

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consolidated financial statements and related disclosures.

In August 2018, the FASB issued ASU No. 2018-15 *Customer's Accounting for Implementation Cost Incurred in a Cloud Computing Arrangement that is a Service Contract*, which aligns the requirements for capitalizing implementation costs incurred in a hosting arrangement that is a service contract with the requirements for capitalized implementation cost incurred to develop or obtain internal-use software (and hosting arrangements that include an internal use software license). The guidance also requires the entity to expense the capitalized implementation cost of a hosting arrangement that is a service contract over the term of the hosting arrangement, which includes reasonably certain renewals. This guidance is effective for the Company's interim and annual reporting periods during the year ended December 31, 2020. The adoption of this guidance did not have a material impact on the Company's condensed consolidated financial statements and related disclosures.

In October 2018, the FASB issued ASU No. 2018-17 *Targeted Improvements to Related Party Guidance for Variable Interest Entities*, which requires indirect interests held through related parties in common control arrangements be considered on a proportional basis for determining whether fees paid to decision makers and service providers are variable interests. The guidance is effective for the Company's interim and annual reporting periods during the year ending December 31, 2020. The adoption of this guidance did not have a material impact on the Company's condensed consolidated financial statements and related disclosures.

In November 2018, the FASB issued ASU No. 2018-18 *Clarifying the Interaction between Topic 808 and Topic 606*, which requires transactions in collaborative arrangements to be accounted for under ASC 606, *Revenue from Contracts with Customers*, or ASC 606, if the counterparty is a customer for a good or service that is a distinct unit of account. The amendments also preclude entities from presenting consideration from transactions with a collaborator that is not a customer together with revenue recognized from contracts with customers. The guidance is effective for the Company's interim and annual reporting periods during the year ending December 31, 2020. The adoption of this guidance did not have a material impact on the Company's condensed consolidated financial statements and related disclosures.

In December 2019, the FASB issued ASU No. 2019-12 *Simplifying the Accounting for Income Taxes (Topic 740)*, which simplifies various aspects related to accounting for income taxes. The amendment also improves consistent application of and simplify GAAP for other areas of Topic 740 by clarifying and amending existing guidance. The guidance is effective for the Company's interim and annual reporting periods during the year ended December 31, 2021, with early adoption permitted. The Company is currently evaluating the impact that the adoption of this guidance will have on its condensed consolidated financial statements and related disclosures.

### **Note 3. Revenue Recognition**

In accordance with ASC 606, revenue is recognized at the time that the Company's customers obtain control of the promised goods.

Generally, revenue is recognized at the time of product delivery to the Company's customers. In some cases, revenue is recognized at the time of shipment when stipulated by the terms of the sale agreements.

The consideration the Company receives in exchange for its goods or services is only recognized when it is probable that a significant reversal will not occur. The consideration to which the Company expects to be entitled includes a stated list price, less various forms of variable consideration. The Company makes significant estimates for related variable consideration at the point of sale, including chargebacks, rebates, product returns, other discounts and allowances.

Provisions for estimated chargebacks, rebates, discounts, product returns and credit losses are made at the time of sale and are analyzed and adjusted, if necessary, at each balance sheet date.

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Revenues derived from contract manufacturing services are recognized when third-party products are shipped to customers, and after the customer has accepted test samples of the products to be shipped.

The Company's accounting policy is to review each agreement involving contract development and manufacturing services to determine if there are multiple revenue-generating activities that constitute more than one unit of accounting. Revenues are recognized for each unit of accounting based on revenue recognition criteria relevant to that unit. The Company does not have any revenue arrangements with multiple performance obligations.

*Provision for Chargebacks and Rebates*

The provision for chargebacks and rebates is a significant estimate used in the recognition of revenue. Wholesaler chargebacks relate to sales terms under which the Company agrees to reimburse wholesalers for differences between the gross sales prices at which the Company sells its products to wholesalers and the actual prices of such products that wholesalers resell under the Company's various contractual arrangements with third parties such as hospitals and group purchasing organizations in the United States. Rebates include primarily amounts paid to retailers, payers, and providers in the United States, including those paid to state Medicaid programs, and are based on contractual arrangements or statutory requirements. The Company estimates chargebacks and rebates using the expected value method at the time of sale to wholesalers based on wholesaler inventory stocking levels, historic chargeback and rebate rates, and current contract pricing.

The provision for chargebacks and rebates is reflected as a component of net revenues. The following table is an analysis of the chargeback and rebate provision:

	Three Months Ended March 31,	
	2020	2019
	(in thousands)	
Beginning balance	\$ 21,644	\$ 22,423
Provision for chargebacks and rebates	35,987	26,982
Credits and payments issued to third parties	(39,353)	(28,861)
Ending balance	\$ 18,278	\$ 20,544

Changes in the chargeback provision from period to period are primarily dependent on the Company's sales to its wholesalers, the level of inventory held by wholesalers, and the wholesalers' customer mix. Changes in the rebate provision from period to period are primarily dependent on retailer's and other indirect customers' purchases. The approach that the Company uses to estimate chargebacks has been consistently applied for all periods presented. Variations in estimates have been historically small. The Company continually monitors the provision for chargebacks and rebates and makes adjustments when it believes that the actual chargebacks and rebates may differ from the estimates. The settlement of chargebacks and rebates generally occurs within 30 days to 60 days after the sale to wholesalers. Accounts receivable and/or accounts payable and accrued liabilities are reduced and/or increased by the chargebacks and rebate amounts depending on whether the Company has the right to offset with the customer. Of the provision for chargebacks and rebates as of March 31, 2020 and December 31, 2019, \$13.4 million and \$15.4 million were included in accounts receivable, net, on the condensed consolidated balance sheets, respectively. The remaining provision as of March 31, 2020 and December 31, 2019 of \$4.9 million and \$6.2 million, respectively, were included in accounts payable and accrued liabilities.

*Accrual for Product Returns*

The Company offers most customers the right to return qualified excess or expired inventory for partial credit; however, API product sales are generally non-returnable. The Company's product returns primarily consist of the returns of expired products from sales made in prior periods. Returned products cannot be resold. At the time product revenue is

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recognized, the Company records an accrual for product returns estimated using the expected value method. The accrual is based, in part, upon the historical relationship of product returns to sales and customer contract terms. The Company also assesses other factors that could affect product returns including market conditions, product obsolescence, and the introduction of new competition. Although these factors do not normally give the Company's customers the right to return products outside of the regular return policy, the Company realizes that such factors could ultimately lead to increased returns. The Company analyzes these situations on a case-by-case basis and makes adjustments to the product return reserve as appropriate.

The provision for product returns is reflected as a component of net revenues. The following table is an analysis of the product return liability:

	<b>Three Months Ended</b>	
	<b>March 31,</b>	
	<b>2020</b>	<b>2019</b>
	<b>(in thousands)</b>	
Beginning balance	\$ 10,339	\$ 8,030
Provision for product returns	3,099	1,968
Credits issued to third parties	(2,239)	(1,275)
Ending balance	\$ 11,199	\$ 8,723

Of the provision of product returns as of March 31, 2020 and December 31, 2019, \$7.3 million and \$7.1 million, respectively, were included in accounts payable and accrued liabilities on the condensed consolidated balance sheets. The remaining provision as of March 31, 2020 and December 31, 2019 of \$3.9 million and \$3.2 million, respectively, were included in other long-term liabilities. For the three months ended March 31, 2020 and 2019, the Company's aggregate product return rate was 1.1% and 1.4% of qualified sales, respectively.

**Note 4. Income (Loss) per Share Attributable to Amphastar Pharmaceuticals, Inc. Shareholders**

Basic net income (loss) per share attributable to Amphastar Pharmaceuticals, Inc. shareholders is calculated based upon the weighted-average number of shares outstanding during the period. Diluted net income (loss) per share attributable to Amphastar Pharmaceuticals, Inc. shareholders gives effect to all potential dilutive shares outstanding during the period, such as stock options, non-vested restricted stock units and shares issuable under the Company's Employee Stock Purchase Plan, or ESPP and to reallocation of net income attributable to non-controlling interest from the assumed dilutive effect of stock options issued under the 2018 ANP Equity Incentive Plan, or the 2018 Plan.

For the three months ended March 31, 2020, options to purchase 1,999,083 shares of stock with a weighted-average exercise price of \$20.81 per share, and the reallocation of net income attributable to non-controlling interests were excluded in the computation of diluted net income per share attributable to Amphastar Pharmaceuticals, Inc. shareholders because the effect would be anti-dilutive.

For the three months ended March 31, 2019, the reallocation of net income attributable to non-controlling interest were excluded in the computation of diluted net income per share attributable to Amphastar Pharmaceuticals, Inc. shareholders because the effect would be anti-dilutive.



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The following table provides the calculation of basic and diluted net income (loss) per share attributable to Amphastar Pharmaceuticals, Inc. shareholders for each of the periods presented:

	Three Months Ended March 31,	
	2020	2019
	(in thousands, except per share data)	
Basic and dilutive numerator:		
Net income attributable to Amphastar Pharmaceuticals, Inc.	\$ 3,949	\$ 868
Denominator:		
Weighted-average shares outstanding — basic	46,408	46,744
Net effect of dilutive securities:		
Incremental shares from equity awards	1,840	3,672
Weighted-average shares outstanding — diluted	48,248	50,416
Net income per share attributable to Amphastar Pharmaceuticals, Inc. shareholders — basic	\$ 0.09	\$ 0.02
Net income per share attributable to Amphastar Pharmaceuticals, Inc. shareholders — diluted	\$ 0.08	\$ 0.02

**Note 5. Segment Reporting**

The Company's business is the development, manufacture, and marketing of pharmaceutical products. The Company has identified two reporting segments that each report to the Chief Operating Decision Maker, or CODM, as defined in ASC 280, Segment Reporting. The Company's performance is assessed and resources are allocated by the CODM based on the following two reportable segments:

- Finished pharmaceutical products
- API

The finished pharmaceutical products segment manufactures, markets and distributes enoxaparin, naloxone, phytonadione, lidocaine, epinephrine, Primatene® Mist, as well as various other critical and non-critical care drugs. The API segment manufactures and distributes recombinant human insulin API and porcine insulin API for external customers and internal product development.

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Selected financial information by reporting segment is presented below:

	<b>Three Months Ended</b>	
	<b>March 31,</b>	
	<b>2020</b>	<b>2019</b>
	<b>(in thousands)</b>	
<b>Net revenues:</b>		
Finished pharmaceutical products	\$ 81,298	\$ 74,539
API	3,390	5,251
Total net revenues	84,688	79,790
<b>Gross profit:</b>		
Finished pharmaceutical products	38,810	32,312
API	(1,987)	(1,409)
Total gross profit	36,823	30,903
Operating expenses	29,343	34,075
Income (loss) from operations	7,480	(3,172)
Non-operating expense	(1,675)	(461)
Income (loss) before income taxes	<u>\$ 5,805</u>	<u>\$ (3,633)</u>

The Company manages its business segments to the gross profit level and manages its operating and other costs on a company-wide basis. The Company does not identify total assets by segment for internal purposes, as the Company's CODM does not assess performance, make strategic decisions, or allocate resources based on assets.

The amount of net revenues in the finished pharmaceutical product segment is presented below:

	<b>Three Months Ended</b>	
	<b>March 31,</b>	
	<b>2020</b>	<b>2019</b>
	<b>(in thousands)</b>	
<b>Finished pharmaceutical products net revenues:</b>		
Primatene® Mist	\$ 12,877	\$ 2,897
Phytonadione	11,029	10,120
Lidocaine	10,657	11,979
Enoxaparin	9,168	14,484
Naloxone	8,875	7,364
Epinephrine	3,990	2,679
Other finished pharmaceutical products	24,702	25,016
Total finished pharmaceutical products net revenues	<u>\$ 81,298</u>	<u>\$ 74,539</u>

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The amount of depreciation and amortization expense included in cost of revenues, by reporting segments is presented below:

	Three Months Ended March 31,	
	2020	2019
	(in thousands)	
<b>Depreciation and amortization expense</b>		
Finished pharmaceutical products	\$ 1,464	\$ 1,350
API	582	285
Total depreciation and amortization expense	<u>\$ 2,046</u>	<u>\$ 1,635</u>

Net revenues and carrying values of long-lived assets of enterprises by geographic regions are as follows:

	Net Revenue		Long-Lived Assets	
	Three Months Ended March 31,		March 31,	December 31,
	2020	2019	2020	2019
	(in thousands)			
United States	\$ 81,065	\$ 76,457	\$ 107,333	\$ 108,399
China	228	—	79,079	79,846
France	3,395	3,333	45,064	45,611
Total	<u>\$ 84,688</u>	<u>\$ 79,790</u>	<u>\$ 231,476</u>	<u>\$ 233,856</u>

**Note 6. Customer and Supplier Concentration**

*Customer Concentrations*

Three large wholesale drug distributors, AmerisourceBergen Corporation, or AmerisourceBergen, Cardinal Health, Inc., or Cardinal, and McKesson Corporation, or McKesson, are all distributors of the Company's products, as well as suppliers of a broad range of health care products. The Company considers these three customers to be its major customers, as each individually, and these customers collectively, represented a significant percentage of the Company's net revenue for the three months ended March 31, 2020 and 2019 and accounts receivable as of March 31, 2020 and December 31, 2019. The following table provides accounts receivable and net revenue information for these major customers:

	% of Total Accounts Receivable		% of Net Revenue Three Months Ended March 31,	
	March 31, 2020	December 31, 2019	2020	2019
	AmerisourceBergen	16 %	13 %	24 %
McKesson	26 %	34 %	22 %	29 %
Cardinal Health	18 %	17 %	19 %	25 %

*Supplier Concentrations*

The Company depends on suppliers for raw materials, APIs, and other components that are subject to stringent FDA, requirements. Some of these materials may only be available from one or a limited number of sources. Establishing additional or replacement suppliers for these materials may take a substantial period of time, as suppliers must be approved by the FDA. Furthermore, a significant portion of raw materials may only be available from foreign sources. If the Company is unable to secure, on a timely basis, sufficient quantities of the materials it depends on to manufacture

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and market its products, it could have a materially adverse effect on the Company's business, financial condition, and results of operations.

**Note 7. Fair Value Measurements**

GAAP defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants in the principal or most advantageous market for the asset or liability at the measurement date (an exit price). These standards also establish a hierarchy that prioritizes observable and unobservable inputs used in measuring fair value of an asset or liability, as described below:

- *Level 1* – Inputs to measure fair value are based on quoted prices (unadjusted) in active markets on identical assets or liabilities;
- *Level 2* – Inputs to measure fair value are based on the following: a) quoted prices in active markets on similar assets or liabilities, b) quoted prices for identical or similar instruments in inactive markets, or c) observable (other than quoted prices) or collaborated observable market data used in a pricing model from which the fair value is derived; and
- *Level 3* – Inputs to measure fair value are unobservable and the assets or liabilities have little, if any, market activity; these inputs reflect the Company's own assumptions about the assumptions that market participants would use in pricing the assets or liabilities based on best information available in the circumstances.

As of March 31, 2020, cash equivalents include money market accounts. Short-term investments consist of certificates of deposit as well as investment-grade corporate bonds with original expiration dates within 12 months. The certificates of deposit are carried at amortized cost in the Company's condensed consolidated balance sheet, which approximates their fair value determined based on Level 2 inputs. The corporate bonds are classified as held-to-maturity and are carried at amortized cost net of an allowance for credit losses, which approximates their fair value determined based on Level 2 inputs. The restrictions on restricted cash and short-term investments have a negligible effect on the fair value of these financial assets.

The fair value of the Company's financial assets and liabilities measured on a recurring basis as of March 31, 2020 and December 31, 2019, are as follows:

	Total	(Level 1)	(Level 2)	(Level 3)
	(in thousands)			
Cash equivalents - money market	\$ 20,395	\$ 20,395	\$ —	\$ —
Restricted cash - money market	1,865	1,865	—	—
Short-term investments - certificates of deposit	8,969	—	8,969	—
Restricted short-term investments - certificates of deposit	2,290	—	2,290	—
Corporate bonds	3,197	—	3,197	—
Fair value measurement as of March 31, 2020	<u>\$ 36,716</u>	<u>\$ 22,260</u>	<u>\$ 14,456</u>	<u>\$ —</u>
Cash equivalents - money market	\$ 29,521	\$ 29,521	\$ —	\$ —
Restricted cash - money market	1,865	1,865	—	—
Short-term investments - certificates of deposit	8,867	—	8,867	—
Restricted short-term investments - certificates of deposit	2,290	—	2,290	—
Corporate bonds	2,789	—	2,789	—
Fair value measurement as of December 31, 2019	<u>\$ 45,332</u>	<u>\$ 31,386</u>	<u>\$ 13,946</u>	<u>\$ —</u>

The Company does not hold any Level 3 instruments that are measured at fair value on a recurring basis.

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Nonfinancial assets and liabilities are not measured at fair value on a recurring basis but are subject to fair value adjustments in certain circumstances. These items primarily include long-lived assets, goodwill, and intangible assets for which the fair value of assets is determined as part of the related impairment test. As of March 31, 2020 and December 31, 2019, there were no adjustments to fair value for nonfinancial assets or liabilities.

**Note 8. Investments**

A summary of the Company's investments that are classified as held-to-maturity are as follows:

	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
	(in thousands)			
Corporate bonds	\$ 3,211	\$ —	\$ (14)	\$ 3,197
Total investments as of March 31, 2020	<u>\$ 3,211</u>	<u>\$ —</u>	<u>\$ (14)</u>	<u>\$ 3,197</u>
Corporate bonds	\$ 2,790	\$ —	\$ (1)	\$ 2,789
Total investments as of December 31, 2019	<u>\$ 2,790</u>	<u>\$ —</u>	<u>\$ (1)</u>	<u>\$ 2,789</u>

The Company believes that the unrealized losses disclosed above were primarily driven by interest rate changes rather than by unfavorable changes in the credit ratings associated with these securities and as a result, the Company continues to expect to collect the principal and interest due on its debt securities that have an amortized cost in excess of fair value. At each reporting period, the Company evaluates securities for impairment when the fair value of the investment is less than its amortized cost. The Company evaluated the underlying credit quality and credit ratings of the issuers, noting neither a significant deterioration since purchase nor any other factors that would indicate a material credit loss.

The Company measures expected credit losses on held-to-maturity investments on a collective basis. All the Company's held-to-maturity investments were considered to be one pool. The estimate for credit losses considers historical loss information that is adjusted for current conditions and reasonable and supportable forecasts. Expected credit losses on held-to-maturity investments were not material to the condensed consolidated financial statements.

**Note 9. Goodwill and Intangible Assets**

The table below shows the weighted-average life, original cost, accumulated amortization, and net book value by major intangible asset classification:

	Weighted-Average Life (Years)	Original Cost	Accumulated Amortization	Net Book Value
	(in thousands)			
<i>Definite-lived intangible assets</i>				
IMS (UK) international product rights	10	8,658	3,174	5,484
Patents	12	486	266	220
Land-use rights	39	2,540	568	1,972
Subtotal	11	<u>11,684</u>	<u>4,008</u>	<u>7,676</u>
<i>Indefinite-lived intangible assets</i>				
Trademark	*	29,225	—	29,225
Goodwill - Finished pharmaceutical products	*	3,571	—	3,571
Subtotal	*	<u>32,796</u>	<u>—</u>	<u>32,796</u>
As of March 31, 2020	*	<u>\$ 44,480</u>	<u>\$ 4,008</u>	<u>\$ 40,472</u>

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	Weighted-Average Life (Years)	Original Cost	Accumulated Amortization	Net Book Value
(in thousands)				
<i>Definite-lived intangible assets</i>				
IMS (UK) international product rights	10	9,226	3,152	6,074
Patents	12	486	255	231
Land-use rights	39	2,540	551	1,989
Other intangible assets	4	69	69	—
Subtotal	12	12,321	4,027	8,294
<i>Indefinite-lived intangible assets</i>				
Trademark	*	29,225	—	29,225
Goodwill - Finished pharmaceutical products	*	3,634	—	3,634
Subtotal	*	32,859	—	32,859
As of December 31, 2019	*	<u>\$ 45,180</u>	<u>\$ 4,027</u>	<u>\$ 41,153</u>

\* Intangible assets with indefinite lives have an indeterminable average life.

*Goodwill*

The changes in the carrying amounts of goodwill were as follows:

	March 31, 2020	December 31, 2019
(in thousands)		
Beginning balance	\$ 3,634	\$ 3,951
Currency translation	(63)	(317)
Ending balance	<u>\$ 3,571</u>	<u>\$ 3,634</u>

*Primatene® Trademark*

In January 2009, the Company acquired the exclusive rights to the trademark, domain name, website and domestic marketing, distribution and selling rights related to Primatene® Mist, an over-the-counter bronchodilator product, recorded at the allocated fair value of \$29.2 million, which is its carrying value as of March 31, 2020.

The trademark was determined to have an indefinite life. In determining its indefinite life, the Company considered the following: the expected use of the intangible; the longevity of the brand; the legal, regulatory and contractual provisions that affect their maximum useful life; the Company's ability to renew or extend the asset's legal or contractual life without substantial costs; effects of the regulatory environment; expected changes in distribution channels; maintenance expenditures required to obtain the expected future cash flows from the asset; and considerations for obsolescence, demand, competition and other economic factors.

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**Note 10. Inventories**

Inventories consist of the following:

	March 31, 2020	December 31, 2019
	(in thousands)	
Raw materials and supplies	\$ 54,503	\$ 59,233
Work in process	39,679	35,548
Finished goods	13,718	15,720
Total inventories	<u>\$ 107,900</u>	<u>\$ 110,501</u>

Charges of \$2.1 million and \$3.2 million were included in the cost of revenues in the Company's condensed consolidated statements of operations for the three months ended March 31, 2020 and 2019, respectively, to adjust the Company's inventory and related firm inventory purchase commitments to their net realizable value.

**Note 11. Property, Plant, and Equipment**

Property, plant, and equipment consist of the following:

	March 31, 2020	December 31, 2019
	(in thousands)	
Buildings	\$ 118,883	\$ 117,928
Leasehold improvements	29,494	29,531
Land	7,580	7,603
Machinery and equipment	171,117	164,802
Furniture, fixtures, and automobiles	24,516	22,043
Construction in progress	48,505	56,354
Total property, plant, and equipment	400,095	398,261
Less accumulated depreciation	(168,619)	(164,405)
Total property, plant, and equipment, net	<u>\$ 231,476</u>	<u>\$ 233,856</u>

**Note 12. Accounts Payable and Accrued Liabilities**

Accounts payable and accrued liabilities consisted of the following:

	March 31, 2020	December 31, 2019
	(in thousands)	
Accrued customer fees and rebates	\$ 9,858	\$ 9,633
Accrued payroll and related benefits	22,213	21,872
Accrued product returns, current portion	7,291	7,126
Accrued loss on firm purchase commitments	2,278	3,352
Other accrued liabilities	7,292	10,007
Total accrued liabilities	48,932	51,990
Accounts payable	16,506	25,061
Total accounts payable and accrued liabilities	<u>\$ 65,438</u>	<u>\$ 77,051</u>

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**Note 13. Debt**

Debt consists of the following:

	March 31, 2020	December 31, 2019
	(in thousands)	
<b>Loans with East West Bank</b>		
Line of credit facility due December 2020	\$ —	\$ —
Mortgage payable due February 2021	3,377	3,401
Equipment loan due June 2021	1,531	1,837
Equipment loan due December 2022	5,500	6,000
Equipment loan due February 2024	6,429	3,570
Mortgage payable due October 2026	3,384	3,400
Mortgage payable due June 2027	8,623	8,659
<b>Loans with Cathay Bank</b>		
Line of credit facility due May 2020	—	—
Mortgage payable due August 2027	7,406	7,452
Acquisition loan due June 2024	10,383	10,928
<b>Loans with Seine-Normandie Water Agency</b>		
French government loan due June 2020	28	28
French government loan due July 2021	114	114
French government loans due December 2026	369	374
<b>Payment Obligation to Merck</b>	—	561
<b>Equipment under Finance Leases</b>	724	811
Total debt	47,868	47,135
Less current portion of long-term debt	11,458	7,741
Long-term debt, net of current portion	<u>\$ 36,410</u>	<u>\$ 39,394</u>

As of March 31, 2020, the fair value of the loans listed above approximated their carrying amount. The interest rate used in the fair value estimation was determined to be a Level 2 input. For certain loans with East West Bank, the Company has entered into fixed interest rate swap contracts to exchange the variable interest rates for fixed interest rates over the life of certain debt instruments without the exchange of the underlying notional debt amount. The interest rate swap contracts do not qualify for hedge accounting and are recorded at fair value based on Level 2 inputs. These swap contracts were in a liability position with an aggregate fair value of \$1.2 million and \$0.4 million as of March 31, 2020 and December 31, 2019, respectively. The change in fair value is recorded in other income (expense) in the Company's condensed consolidated statement of operations.

**Covenants**

At March 31, 2020 and December 31, 2019, the Company was in compliance with its debt covenants.



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**Note 14. Income Taxes**

The following table sets forth the Company's income tax provision (benefit) for the periods indicated:

	Three Months Ended	
	March 31,	
	2020	2019
	(in thousands)	
Income (loss) before taxes	\$ 5,805	\$ (3,633)
Income tax provision (benefit)	2,280	(1,479)
Net income (loss)	<u>\$ 3,525</u>	<u>\$ (2,154)</u>
Income tax provision (benefit) as a percentage of income (loss) before income taxes	39.3 %	40.7 %

The decrease in the Company's effective tax rate for the three months ended March 31, 2020, was primarily due to differences in pre-tax income (loss) positions and timing of discrete tax items.

*CARES Act*

The Coronavirus Aid, Relief, and Economic Security Act, or the CARES Act, became law on March 27, 2020. It provides additional economic stimulus to address the impact of the COVID-19 pandemic. The Company does not expect there to be any significant benefit to its income tax provision as a result of the CARES Act, and will continue to closely monitor the impact of the COVID-19 pandemic, as well as any effects that may result from the CARES Act or future legislation.

*Valuation Allowance*

In assessing the need for a valuation allowance, management considers whether it is more likely than not that some portion or all of the deferred tax assets will be realized. Ultimately, the realization of deferred tax assets depends on the existence of future taxable income. Management considers sources of taxable income such as income in prior carryback periods, future reversal of existing deferred taxable temporary differences, tax-planning strategies, and projected future taxable income.

The Company has discontinued recognizing AFP's income tax benefits by recording a full valuation allowance until it is determined that it is more likely than not that AFP will generate sufficient taxable income to realize its deferred income tax assets.

For purposes of computing its annual effective tax rate, the Company did not benefit from its losses in the states where it files separately. This increased the Company's income tax expense by \$0.2 million during the three months ended March 31, 2020.

**Note 15. Stockholders' Equity**

*Share Buyback Program*

Pursuant to the Company's existing share buyback program, the Company purchased 646,715 and 145,479 shares of its common stock during the three months ended March 31, 2020 and 2019, totaling \$10.9 million and \$3.0 million, respectively.

In November 2019, the Company's Board of Directors authorized an increase of \$20.0 million to the Company's share buyback program, which is expected to continue for an indefinite period of time. The primary goal of the program is to offset dilution created by the Company's equity compensation programs.

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Purchases are made through open market and private block transactions pursuant to Rule 10b5-1 plans, privately negotiated transactions or other means as determined by the Company's management and in accordance with the requirements of the SEC and applicable laws. The timing and actual number of treasury share purchases will depend on a variety of factors including price, corporate and regulatory requirements, and other conditions. These treasury share purchases are accounted for under the cost method and are included as a component of treasury stock in the Company's condensed consolidated balance sheets.

*The 2015 Equity Incentive Plan*

As of March 31, 2020, the Company reserved an aggregate of 6,392,773 shares of common stock for future issuance under the 2015 Equity Incentive Plan, or the 2015 Plan, including 1,164,425 shares, which were reserved in January 2020 pursuant to the evergreen provision in the 2015 Plan.

*2014 Employee Stock Purchase Plan*

As of March 31, 2020, the Company has issued 659,535 shares of common stock under the ESPP and 1,340,465 shares of its common stock remains available for issuance under the ESPP.

For the three months ended March 31, 2020 and 2019, the Company recorded ESPP expense of \$0.1 million and \$0.1 million, respectively.

*Share-Based Award Activity and Balances (excluding the ANP Equity Plan)*

The Company accounts for share-based compensation payments in accordance with ASC 718, which requires measurement and recognition of compensation expense at fair value for all share-based payment awards made to employees and directors. Under these standards, the fair value of option awards and the option components of the Employee Stock Purchase Plan awards are estimated at the grant date using the Black-Scholes option-pricing model. The fair value of RSUs is estimated at the grant date using the Company's common share price. The portion that is ultimately expected to vest is amortized and recognized in compensation expense on a straight-line basis over the requisite service period, generally from the grant date to the vesting date.

The weighted-averages for key assumptions used in determining the fair value of options granted during the three months ended March 31, 2020 and 2019, are as follows:

	<b>Three Months Ended</b>	
	<b>March 31,</b>	
	<b>2020</b>	<b>2019</b>
Average volatility	43.0 %	42.4 %
Risk-free interest rate	0.8 %	2.5 %
Weighted-average expected life in years	5.8	5.8
Dividend yield rate	— %	— %

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A summary of option activity for the three months ended March 31, 2020, is presented below:

	Options	Weighted-Average Exercise Price	Weighted-Average Remaining Contractual Term (Years)	Aggregate Intrinsic Value <sup>(1)</sup> (in thousands)
Outstanding as of December 31, 2019	9,763,485	\$ 15.26		
Options granted	1,638,651	13.03		
Options exercised	(104,452)	14.18		
Options cancelled	(19,772)	18.82		
Options expired	(1,097,227)	16.45		
Outstanding as of March 31, 2020	<u>10,180,685</u>	\$ 14.78	5.74	\$ 13,544
Exercisable as of March 31, 2020	<u>7,059,665</u>	\$ 14.19	4.52	\$ 10,274

(1) The aggregate intrinsic value is calculated as the difference between the exercise price of the underlying awards and the estimated fair value of the Company's common stock for those awards that have an exercise price below the estimated fair value at March 31, 2020.

For the three months ended March 31, 2020 and 2019, the Company recorded an expense of \$2.6 million and \$2.4 million, respectively, related to stock options granted under all plans.

Information relating to option grants and exercises is as follows:

	Three Months Ended March 31,	
	2020	2019
	(in thousands, except per share data)	
Weighted-average grant date fair value per option share	\$ 5.33	\$ 8.49
Intrinsic value of options exercised	488	5,370
Cash received from options exercised	1,251	3,939
Total fair value of the options vested during the year	7,432	7,115

A summary of the status of the Company's non-vested options as of March 31, 2020, and changes during the three months ended March 31, 2020, is presented below:

	Options	Weighted-Average Grant Date Fair Value
Non-vested as of December 31, 2019	2,747,133	\$ 6.99
Options granted	1,638,651	5.33
Options vested	(1,244,992)	5.97
Options forfeited	(19,772)	8.16
Non-vested as of March 31, 2020	<u>3,121,020</u>	6.52

As of March 31, 2020, there was \$17.1 million of total unrecognized compensation cost, net of forfeitures, related to non-vested stock option based compensation arrangements granted under all plans. The cost is expected to be recognized over a weighted-average period of 2.8 years and will be adjusted for future changes in estimated forfeitures.

*Restricted Stock Units*

The Company grants restricted stock units, or RSUs, to certain employees and members of the Board of Directors with a vesting period of up to five years. The grantee receives one share of common stock at a specified future date for each

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RSU awarded. The RSUs may not be sold or otherwise transferred until certificates of common stock have been issued, recorded, and delivered to the participant. The RSUs do not have any voting or dividend rights prior to the issuance of certificates of the underlying common stock. The share-based expense associated with these grants was based on the Company's common stock fair value at the time of grant and is amortized over the requisite service period, which generally is the vesting period using the straight-line method. During the three months ended March 31, 2020 and 2019, the Company recorded a total expense of \$2.4 million and \$2.1 million, respectively, related to RSU awards granted under all plans.

As of March 31, 2020, there was \$18.6 million of total unrecognized compensation cost, net of forfeitures, related to non-vested RSU-based compensation arrangements granted under all plans. The cost is expected to be recognized over a weighted-average period of 2.8 years and will be adjusted for future changes in estimated forfeitures.

Information relating to RSU grants and deliveries is as follows:

	<u>Total RSUs Issued</u>	<u>Total Fair Market Value of RSUs Issued as Compensation<sup>(1)</sup> (in thousands)</u>
RSUs outstanding at December 31, 2019	1,099,496	
RSUs granted	670,347	\$ 8,735
RSUs forfeited	(8,300)	
RSUs vested <sup>(2)</sup>	(463,306)	
RSUs outstanding at March 31, 2020	<u>1,298,237</u>	

(1) The total fair market value is derived from the number of RSUs granted times the current stock price on the date of grant.

(2) Of the vested RSUs, 179,908 shares of common stock were surrendered to fulfill tax withholding obligations.

*The 2018 ANP Equity Incentive Plan*

In December 2018, ANP's board of directors approved the 2018 Plan, which is set to expire in December 2023. The 2018 Plan permits the grant of stock options and other equity awards in ANP shares to ANP employees. In June 2019, ANP issued 3,648,932 stock options to its employees under the 2018 Plan all of which were still outstanding at March 31, 2020. The options vest over a period of approximately four years and have up to a 10 year contractual term. The total fair value of the options awarded was \$2.1 million. For the three months ended March 31, 2020, the Company recorded expense of \$0.1 million related to stock options issued by ANP under the 2018 Plan, respectively.

The Company recorded share-based compensation expense, which is included in the Company's condensed consolidated statement of operations as follows:

	<u>Three Months Ended March 31,</u>	
	<u>2020</u>	<u>2019</u>
	<u>(in thousands)</u>	
Cost of revenues	\$ 1,359	\$ 1,279
Operating expenses:		
Selling, distribution, and marketing	107	94
General and administrative	3,219	2,791
Research and development	597	510
Total share-based compensation	<u>\$ 5,282</u>	<u>\$ 4,674</u>

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**Note 16. Employee Benefits**

*401(k) Plan*

The Company has a defined contribution 401(k) plan, or the Plan, whereby eligible employees voluntarily contribute up to a defined percentage of their annual compensation. The Company matches contributions at a rate of 50% on the first 6% of employee contributions, and pays the administrative costs of the Plan. Total employer contributions for the three months ended March 31, 2020 and 2019, were approximately \$0.5 million and \$0.4 million, respectively.

*Defined Benefit Pension Plan*

The Company's subsidiary, AFP, has an obligation associated with a defined-benefit plan for its eligible employees. This plan provides benefits to the employees from the date of retirement and is based on the employee's length of time employed by the Company. The calculation is based on a statistical calculation combining a number of factors that include the employee's age, length of service, and AFP employee turnover rate.

The liability under the plan is based on a discount rate of 0.90% as of each of March 31, 2020 and December 31, 2019. The liability is included in accrued liabilities in the accompanying condensed consolidated balance sheets. The plan is currently unfunded, and the benefit obligation under the plan was \$2.4 million at March 31, 2020 and December 31, 2019. The Company recorded an immaterial amount of expense under the plan for the three months ended March 31, 2020 and 2019.

*Deferred Compensation Plan*

In December 2019, the Company established a non-qualified deferred compensation plan. The deferred compensation plan allows certain eligible participants to defer a portion of their cash compensation and provides a matching contribution at the discretion of the Company. The plan's obligations are payable upon retirement, termination of employment and/or certain other times in a lump-sum distribution or in installments, as elected by the participant in accordance with the plan. Participants can allocate their deferred compensation amongst various investment options with earnings accruing to the participant. The Company has established a Rabbi Trust to fund the plan obligations and to hold the plan assets. Eligible participants began contributing to the plan in January 2020. As of March 31, 2020, the plan assets and liabilities were valued at approximately \$0.2 million.

**Note 17. Commitments and Contingencies**

*Purchase Commitments*

As of March 31, 2020, the Company has entered into commitments to purchase equipment and raw materials for an aggregate amount of approximately \$42.3 million. The Company anticipates that most of these commitments with a remaining term in excess of one year will be fulfilled by 2021.

The Company entered into agreements with a Chinese governmental entity to acquire land-use rights to real property in Nanjing, China. Under the terms of these agreements, the Company committed to invest capital in its subsidiary, ANP, and to develop these properties as an API manufacturing facility for the Company's pipeline products. In conjunction with these agreements, ANP modified its business license on July 3, 2012, to increase its authorized capital. As of December 31, 2016, the Company had completed its investment of total registered capital commitment of \$61.0 million to ANP. This investment in ANP resulted in cash being transferred from the U.S. parent company to ANP.

In accordance with certain agreements between ANP and the Chinese government in January 2010 and November 2012, the Company acquired certain land-use rights for \$1.2 million and \$1.3 million, respectively. As required by these

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agreements, the Company committed to spend approximately \$15.0 million in the related land development, which primarily includes the construction of fixed assets according to a specific timetable. As of March 31, 2020, the Company has spent \$13.5 million on such construction. The Company anticipates that this spending commitment will be met by the end of 2020.

**Note 18. Litigation**

*Momenta/Sandoz Enoxaparin Patent and Antitrust Litigation*

In September 2011, Momenta Pharmaceuticals, Inc., or Momenta, a Boston based pharmaceutical company, and Sandoz Inc., or Sandoz, the generic division of Novartis, initiated litigation against the Company for alleged patent infringement of two patents related to testing methods for batch release of enoxaparin, which the Company refers to as the “’886 patent” and the “’466 patent.” The lawsuit was filed in the United States District Court for the District of Massachusetts, or the Massachusetts District Court.

On September 17, 2015, the Company initiated an antitrust lawsuit by filing a complaint in the California District Court against Momenta and Sandoz, or the Defendants. The Company’s complaint generally asserted that Defendants had engaged in certain types of illegal, monopolistic, and anticompetitive conduct giving rise to various causes of action against them. This lawsuit was subsequently transferred to the Massachusetts District Court.

On May 20, 2019, the Company and the Plaintiffs entered into a Settlement Agreement to fully settle the patent litigation and antitrust litigation. The Settlement Agreement was contingent upon the District Court’s granting a Joint Motion to Vacate the Patent Judgment and thereafter, the Plaintiffs’ payment of \$59.9 million to the Company. On June 18, 2019, the parties filed a Joint Motion to Vacate the Patent Judgment with the District Court, and on the same day, the District Court granted such motion. Accordingly, on June 19, 2019, the parties filed Joint Stipulations with the District Court to dismiss the patent litigation and the antitrust litigation, each of which is self-executing and effective upon filing pursuant to the Federal Rules of Civil Procedure 41(a)(1)(A)(ii). Furthermore, on June 26, 2019, the Federal Circuit issued an Order and a Mandate dismissing the appeal of the patent litigation. On June 27, 2019, pursuant to the Settlement Agreement, the Plaintiffs paid the Company \$59.9 million. The Company is not entitled to future rights or royalties related to this settlement.

*False Claims Act Litigation*

In January 2009, the Company filed a qui tam complaint in the U.S. District Court for the Central District of California, or the California District Court, alleging that Aventis Pharma S.A., or Aventis, through its acquisition of a patent through false and misleading statements to the U.S. Patent and Trademark Office, as well as through false and misleading statements to the FDA, overcharged the federal and state governments for its Lovenox® product.

On May 11, 2017, the Company’s lawsuit against Aventis was dismissed for lack of jurisdiction. On July 14, 2017, Aventis filed an application with the District Court for entitlement to attorneys’ fees and expenses. On November 20, 2017, the District Court issued its order granting Aventis’ application for fees, stating that it would refer the matter to a magistrate judge for a report and recommendation regarding the amount of the award to be made.

On February 12, 2019, the District Court approved of the parties’ consent for the Magistrate Judge to conduct all further proceedings in this matter at the district court level, including determining the amount of attorneys’ fees to be awarded and entering a final judgment. The Magistrate Judge held a hearing on the Application on May 8, 2019, and indicated that a written opinion on this Application for Fees and Expenses would be forthcoming. The Magistrate Judge’s written opinion on this Application for Fees and Expenses has not been issued yet. The Company intends to continue to vigorously defend against any imposition of attorneys’ fees and expenses in this case.

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*Epinephrine (0.1 mg/mL) Patent Litigation*

On June 28, 2018, Belcher Pharmaceuticals, LLC, or Belcher initiated a lawsuit in the United States District Court for the District of Delaware by filing a complaint against IMS for infringement of U.S. Patent No. 9,283,197 (the “197 Patent”) with regard to IMS’s New Drug Application No. 211363, filed under 21 U.S.C. § 355(b)(2) of the Hatch-Waxman Act, for FDA approval to manufacture and sell 0.1 mg/mL epinephrine injections. On July 3, 2019, Parties filed a Joint Stipulation to stay the litigation pending the Court’s ruling on the outcome of Belcher’s trial with Hospira. On August 19, 2019, the judge signed the order staying the litigation pending the Court’s ruling on the outcome of Belcher’s trial with Hospira because it involves the same ‘197 Patent as the Company’s litigation. On March 31, 2020, the Court in Belcher’s trial with Hospira issued its ruling in favor of Hospira and invalidated the ‘197 Patent based on obviousness and the ‘197 Patent is unenforceable due to inequitable conduct, and accordingly, the Court entered Final Judgment in favor of Hospira on April 3, 2020. Belcher filed a notice of appeal on only the inequitable conduct rulings from Final Judgment in favor of Hospira on May 4, 2020, and therefore, the ‘197 Patent is still invalid based on obviousness. The parties have stipulated to extend the deadline for submitting a scheduling order, if necessary, until May 19, 2020. The Company intends to vigorously defend this lawsuit.

*Vasopressin (20 units/mL) Patent Litigation*

On December 20, 2018, Par Pharmaceutical, Inc., Par Sterile Products, LLC and Endo Par Innovation Company (collectively, “Par”) initiated a patent lawsuit by filing a Complaint against the Company in the United States District Court for the District of Delaware for infringement of U.S. Patent Nos. 9,375,478 (“the ‘478 Patent”), 9,687,526 (“the ‘526 Patent”), 9,744,209 (“the ‘209 Patent”), 9,744,239 (“the ‘239 Patent”), 9,750,785 (“the ‘785 Patent”) and 9,937,223 (“the ‘223 Patent”) (collectively, “Par Patents”) with regard to the Company’s Abbreviated New Drug Application No. 211,857 for FDA approval to manufacture and sell Vasopressin (20 units/ mL). The Company filed its Answer to this Complaint on February 19, 2019. On April 18, 2019, the Court held a scheduling conference and entered a Scheduling Order.

On September 27, 2019, the Court entered a Revised Scheduling Order that consolidates the Company’s vasopressin patent lawsuit with two other vasopressin patent lawsuits filed by Par in the same Court, Par v. Amneal Pharmaceuticals GMBH et al., and Par v. American Regent, Inc. (collectively, the “Consolidated Vasopressin Patent Lawsuits”). In the Revised Scheduling Order, trial is still scheduled for January 2021 and the Company’s 30-month FDA stay is maintained at May 21, 2021. On the same day, the Court entered a Protective Order on the Consolidated Vasopressin Patent Lawsuits. On December 9, 2019, the Court entered a Second Revised Scheduling Order to include Fresenius Kabi USA, LCC as part of the Consolidated Vasopressin Patent Lawsuit, with trial still scheduled for January 11, 2021 and the Company’s 30-month FDA stay still maintained at May 21, 2021. The Company intends to vigorously defend this patent lawsuit.

*Regadenoson (0.4 mg/5 mL, 0.08 mg/mL) Patent Litigation*

On February 25, 2020, Astellas US LLC, Astellas Pharma US, Inc., and Gilead Sciences, Inc. (collectively, “Astellas-Gilead”) initiated a patent lawsuit by filing a Complaint in the United States District Court for the District of Delaware against IMS for infringement of U.S. Patent Nos. 8,106,183 (the “183 patent”), RE47,301 (the “301 patent”), and 8,524,883 (the “883 patent”) (collectively, “Astellas-Gilead Patents”) with regard to IMS’s Abbreviated New Drug Application No. 214,252 for FDA approval to manufacture and sell 0.4 mg/5 mL (0.08 mg/mL) intravenous solution of Regadenoson. On March 4, 2020, IMS filed its Answer to the Complaint and its Counterclaims. On March 30, 2020, the Court issued an Order allowing the Company to join the consolidated litigation in which five other generic Regadenoson ANDA filers are currently pending. In the consolidated litigation, trial is currently scheduled for June 14, 2021. The Company’s 30-month FDA stay expires August 10, 2022. The Company intends to vigorously defend this patent lawsuit.

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*Employment Litigation*

a. *Raquel Brenes*

On September 11, 2019, a former employee, Raquel Brenes, (“Brenes”), initiated an employment litigation against IMS et al. by filing a Complaint having individual and class action claims for alleged violations of various California labor laws pertaining to wage and hour, and other state laws. This Complaint was filed in the Superior Court of California, Los Angeles County. On September 18, 2019, Brenes filed a First Amended Complaint maintaining the individual and class action claims. Status Conference has been rescheduled from April 17, 2020 to July 21, 2020, The parties have rescheduled an April 3, 2020 mediation to August 21, 2020 because of the COVID-19 pandemic.

On January 21, 2020, Brenes filed a Second Amended Complaint that alleges only Private Attorney General Act, or PAGA, claims and omitted the individual and class action claims. On February 24, 2020, IMS filed an Answer to the Second Amended Complaint. On February 14, 2020, Brenes filed another Complaint against IMS in the Superior Court of California alleging various individual claims relating to disability discrimination and retaliation. The Company intends to vigorously defend this employment litigation.

b. *Robert Navarrette*

On April 7, 2020, a former employee, Robert Navarrette (“Navarrette”), filed a PAGA lawsuit against IMS and Amphastar Pharmaceuticals, Inc. in the Superior Court of California, Los Angeles County. In this PAGA lawsuit, Navarrette alleges various wage and hour claims. The Company intends to vigorously defend this employment litigation.

*Other Litigation*

The Company is also subject to various other claims and lawsuits from time to time arising in the ordinary course of business.

The Company records a provision for contingent losses when it is both probable that a liability has been incurred and the amount of the loss can be reasonably estimated. In the opinion of management, the ultimate resolution of any such matters is not expected to have a material adverse effect on its financial position, results of operations, or cash flows; however, the results of litigation and claims are inherently unpredictable and the Company’s view of these matters may change in the future. Regardless of the outcome, litigation can have an adverse impact on the Company because of defense and settlement costs, diversion of management resources, and other factors.

**Note 19. Subsequent Event**

On April 10, 2020, Jason Shandell resigned from his position as the Company’s President and General Counsel and as a member of the board of directors. In connection with his resignation, the Company and Mr. Shandell entered into a separation agreement, where the Company agreed to pay Mr. Shandell severance in the amount of \$2.4 million in cash, vest 80% of his unvested options and RSUs, purchase his ownership interest in ANP at fair market value, and provide him with three years of healthcare coverage.

As a result of the modification of the terms of Mr. Shandell equity grants, the Company expects to incur additional compensation expense in the second quarter of 2020.



## **ITEM 2. MANAGEMENT’S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

*The following is a discussion and analysis of the consolidated operating results, financial condition, liquidity and cash flows of our company as of and for the periods presented below. The following discussion and analysis should be read in conjunction with the “Condensed Consolidated Financial Statements” and the related notes thereto included in this Quarterly Report on Form 10-Q, or Quarterly Report. This discussion contains forward-looking statements that are based on the beliefs of our management, as well as assumptions made by, and information currently available to, our management. Actual results could differ materially from those discussed in or implied by forward-looking statements. These risks, uncertainties, and other factors include, among others, those identified under the “Special Note About Forward-Looking Statements,” above and described in greater detail elsewhere in this Quarterly Report and in our Annual Report on Form 10-K for the year ended December 31, 2019, particularly in Item 1A. “Risk Factors”.*

### **Overview**

We are a specialty pharmaceutical company that focuses primarily on developing, manufacturing, marketing and selling technically challenging generic and proprietary injectable, inhalation and intranasal products as well as insulin API products. We currently manufacture and sell over 20 products.

We are currently developing a portfolio of 15 generic abbreviated new drug applications, or ANDAs, three biosimilar insulin product candidates and four proprietary product candidates, which are in various stages of development and target a variety of indications. Six ANDAs and one NDA are currently on file with the FDA.

Our largest products by net revenues currently include Primatene<sup>®</sup> Mist, phytonadione, enoxaparin sodium injection, lidocaine jelly sterile solution, and naloxone hydrochloride injection. In July 2019, we began a national radio and television campaign for our over-the-counter product Primatene<sup>®</sup> Mist, which will continue throughout 2020. In April 2020, the FDA granted approval of our Epinephrine Injection, USP 30mg/30mL Multiple Dose Vial, and we plan to begin selling this product within two to three months of our approval.

To complement our internal growth and expertise, we have made several strategic acquisitions of companies, products and technologies. These acquisitions collectively have strengthened our core injectable and inhalation product technology infrastructure by providing additional manufacturing, marketing, and research and development capabilities including the ability to manufacture raw materials, API and other components for our products.

Included in these acquisitions are marketing authorizations for 33 products in the UK, Ireland, Australia, and New Zealand, representing 11 different injectable chemical entities from UCB Pharma GmbH. We are in the process of transferring the manufacturing of these products to our facilities in California, which will require approvals from the UK Medicines and Healthcare products Regulatory Agency before we can relaunch the products.

In July 2018, our Chinese subsidiary, ANP, completed a private placement of its common equity interest and received approximately \$56.3 million of cash proceeds. We have retained approximately 58% of the equity interest in ANP following the private placement. ANP’s net income or loss after July 2, 2018, is attributed to us in accordance with our equity interest of approximately 58% in ANP.

### **COVID-19 Pandemic**

In March 2020, the World Health Organization declared the outbreak of a novel coronavirus, or COVID-19, as a pandemic, which continues to spread throughout the world, including locations where we operate, such as the United States, China and France. We have been actively monitoring the COVID-19 pandemic and its impact globally. In late January 2020, China implemented extensive curfews and travel restrictions to control the outbreak, and started easing these restrictions in March. Our business operations in China experienced a temporary disruption but resumed full operations in February 2020. In March 2020, France also implemented a stay-at-home order limiting movement and restricting travel, however, we were deemed to be an essential business and was not impacted by the restrictions. In March 2020, the Governors of the States of California and Massachusetts declared a health emergency and issued orders

to close all nonessential businesses; as a specialty pharmaceutical company we were deemed to be an essential business. Nonetheless, out of concern for our workers and pursuant to the government orders, certain workers began telecommuting from their homes. Except for the increased sales of Primatene<sup>®</sup> Mist and some hospital products, the financial results for the three months ended March 31, 2020, were not significantly impacted by the COVID-19 pandemic. Other than a temporary delay in re-opening our facility in China after the Lunar New Year celebration, our production facilities in all of our locations continued to operate in substantially the same manner during the quarter as they had prior to the COVID-19 pandemic with the adoption of enhanced safety measures intended to prevent the spread of the coronavirus.

It is not possible at this time to estimate the impact that COVID-19 could have on our business, as the impact will depend on future developments, which are highly uncertain and cannot be predicted. Infections may resurge or become more widespread and the limitation on our ability to travel and timely sell and distribute our products, as well as any closures or supply disruptions, may be extended for longer periods of time, all of which would have a negative impact on our business, financial condition and operating results. We will continue to monitor the impact of COVID-19 on all aspects of our business.

The COVID-19 pandemic has and will continue to adversely affect global economies and financial markets, resulting in an economic downturn that could affect demand for our products and impact our operating results. Even after the COVID-19 pandemic has subsided, we may continue to experience an adverse impact to our business as a result of the continued global economic impact of the pandemic. We cannot anticipate all of the ways in which health epidemics such as COVID-19 could adversely impact our business. See the Risk Factors section for further discussion of the possible impact of the COVID-19 pandemic on our business.

### **Business Segments**

As of March 31, 2020, our performance is assessed and resources are allocated based on the following two reportable segments: (1) finished pharmaceutical products and (2) API products. The finished pharmaceutical products segment manufactures, markets and distributes Primatene<sup>®</sup> Mist, enoxaparin, naloxone, phytonadione, lidocaine, epinephrine, as well as various other critical and non-critical care drugs. The API segment manufactures and distributes RHI API and porcine insulin API for external customers and internal product development. Information reported herein is consistent with how it is reviewed and evaluated by our chief operating decision maker. Factors used to identify our segments include markets, customers and products.

For more information regarding our segments, see “Part I – Item 1. Financial Statements – Notes to Condensed Consolidated Financial Statements – Segment Reporting.”

## Results of Operations

### Three Months Ended March 31, 2020 Compared to Three Months Ended March 31, 2019

#### Net revenues

	Three Months Ended March 31,		Change	
	2020	2019	Dollars	%
	(in thousands)			
Net revenues				
Finished pharmaceutical products	\$ 81,298	\$ 74,539	\$ 6,759	9 %
API	3,390	5,251	(1,861)	(35)%
Total net revenues	\$ 84,688	\$ 79,790	\$ 4,898	6 %
Cost of revenues				
Finished pharmaceutical products	\$ 42,488	\$ 42,227	\$ 261	1 %
API	5,377	6,660	(1,283)	(19)%
Total cost of revenues	\$ 47,865	\$ 48,887	\$ (1,022)	(2)%
Gross profit	\$ 36,823	\$ 30,903	\$ 5,920	19 %
as % of net revenues	43 %	39 %		

The increase in net revenues of the finished pharmaceutical products for the three months ended March 31, 2020, was primarily due to the following changes:

	Three Months Ended March 31,		Change	
	2020	2019	Dollars	%
	(in thousands)			
Finished pharmaceutical products net revenues				
Primatene® Mist	\$ 12,877	\$ 2,897	\$ 9,980	344 %
Phytonadione	11,029	10,120	909	9 %
Lidocaine	10,657	11,979	(1,322)	(11)%
Enoxaparin	9,168	14,484	(5,316)	(37)%
Naloxone	8,875	7,364	1,511	21 %
Epinephrine	3,990	2,679	1,311	49 %
Other finished pharmaceutical products	24,702	25,016	(314)	(1)%
Total finished pharmaceutical products net revenues	\$ 81,298	\$ 74,539	\$ 6,759	9 %

The increase in sales of Primatene® Mist in the first quarter of 2020 is a result of the continued success of our nationwide television and radio campaign, which will continue throughout 2020, as well as a short-term increase due to “pantry loading” towards the end of the quarter as a result of the COVID-19 pandemic. The increase in sales of phytonadione and naloxone during the quarter was primarily due to higher unit volumes. The increase in epinephrine was due to an increase in unit volumes as well as an increase in average selling price. The decrease in sales of enoxaparin was driven by lower unit volumes in the first quarter of 2020, as well as a lower average selling price compared to higher volumes in the first quarter of 2019 resulting from a market shortage.

We anticipate that the sales of naloxone and enoxaparin will continue to fluctuate in the future as a result of competition.

Sales of API decreased primarily due to the timing of customer purchases.

We anticipate that sales of API will continue to fluctuate and may decrease due to the inherent uncertainties related to sales to MannKind. In addition, most of our API sales are denominated in euros, and the fluctuation in the value of the euros versus the U.S. dollar has had, and will continue to have, an impact on API sales revenues in the near term.

A significant portion of our customer shipments in any period relate to orders received and shipped in the same period,

generally resulting in low product backlog relative to total shipments at any time. We had no significant backlog as of March 31, 2020. Historically, our backlog has not been a meaningful indicator in any given period of our ability to achieve any particular level of overall revenue or financial performance.

In addition to the increase of Primatene<sup>®</sup> Mist sales in late March, we also saw an increase in orders for several of our hospital-based injectable products. We attribute this increase to the COVID-19 pandemic, but at this time, we do not know if these orders are based on an increase in usage or an increased stocking of critical products at hospitals. At this time, we are unable to determine if this increase in orders of Primatene<sup>®</sup> Mist and hospital based products will continue.

### Cost of revenues

The increase in sales of Primatene<sup>®</sup> Mist and phytonadione, which are both higher margin products, helped increase our gross margins for the three months ended March 31, 2020. Gross margins for Primatene<sup>®</sup> Mist were magnified by the use of API and components which were expensed to pre-launch inventory in prior years.

The cost of heparin, which is the starting material for enoxaparin, has increased and is expected to increase further, putting downward pressure on our gross margins. However, we believe that this trend will be offset by sales of our higher-margin products, such as isoproterenol and Primatene<sup>®</sup> Mist, which were launched over the past two years and epinephrine multi dose vials which will be launched in the coming months. Additionally, we have not seen any supply disruption due to the COVID-19 pandemic at this time, but we are carefully monitoring for any potential problems.

### Selling, distribution and marketing, and general and administrative

	Three Months Ended		Change	
	March 31,		Dollars	%
	2020	2019		
	(in thousands)			
Selling, distribution, and marketing	\$ 3,294	\$ 3,141	\$ 153	5 %
General and administrative	\$10,746	\$16,327	\$(5,581)	(34)%

The increase in selling, distribution, and marketing expenses was primarily due to marketing and distribution expenses related to Primatene<sup>®</sup> Mist, including the cost of a national television and radio marketing campaign which began in July 2019. The decrease in general and administrative expense was primarily due a decrease in legal expenses as a result of the enoxaparin patent and antitrust litigation settlement reached in the second quarter of 2019 (see Note 18 to the condensed consolidated financial statements for more information regarding litigation matters).

We expect that selling, distribution and marketing expenses will increase due to the increase in marketing expenditures for Primatene<sup>®</sup> Mist. Legal fees may fluctuate due to the timing of patent challenges and other litigation matters.

### Research and development

	Three Months Ended		Change	
	March 31,		Dollars	%
	2020	2019		
	(in thousands)			
Salaries and personnel-related expenses	\$ 6,220	\$ 6,406	\$(186)	(3)%
Pre-launch inventory	(10)	15	(25)	(167)%
Clinical trials	2,455	1,702	753	44 %
FDA fees	44	300	(256)	(85)%
Testing, operating and lab supplies	2,688	2,572	116	5 %
Depreciation	2,348	2,128	220	10 %
Other expenses	1,558	1,484	74	5 %
Total research and development expenses	<u>\$15,303</u>	<u>\$14,607</u>	<u>\$ 696</u>	5 %

Research and development costs consist primarily of costs associated with the research and development of our product

candidates including the cost of developing APIs. We expense research and development costs as incurred.

Clinical trial expense increased due to external studies related to our generic product pipeline, primarily for our inhalation ANDAs and our insulin biosimilar programs.

We have made, and expect to continue to make, substantial investments in research and development to expand our product portfolio and grow our business. We expect that research and development expenses will increase on an annual basis due to increased clinical trial costs related to our biosimilar and inhalation product candidates. These expenditures will include costs of APIs developed internally as well as APIs purchased externally, the cost of purchasing reference listed drugs and the costs of performing the clinical trials. As we undertake new and challenging research and development projects, we anticipate that the associated costs will increase significantly over the next several quarters and years. Some of our ongoing clinical trials have experienced short term interruptions in the recruitment of patients due to the COVID-19 pandemic, as hospitals prioritize their resources towards the COVID-19 pandemic and governments impose travel restrictions. These conditions may in turn delay spending and delay the results of these trials.

#### Income tax provision (benefit)

	Three Months Ended		Change	
	March 31,		Dollars	%
	2020	2019		
	(in thousands)			
Income tax provision (benefit)	\$2,280	\$(1,479)	\$3,759	NM
Effective tax rate	39 %	41 %		

The difference in income tax provision (benefit) was primarily due to differences in pre-tax income (loss) positions and timing of discrete tax items.

#### Liquidity and Capital Resources

##### Cash Requirements and Sources

We need capital resources to maintain and expand our business. We expect our cash requirements to increase significantly in the foreseeable future as we sponsor clinical trials for, seek regulatory approvals of, and develop, manufacture and market our current development-stage product candidates and pursue strategic acquisitions of businesses or assets. Our future capital expenditures include projects to upgrade, expand, and improve our manufacturing facilities in the United States, China, and France. Our cash obligations include the principal and interest payments due on our existing loans and lease payments, as described below and throughout this Quarterly Report.

As of March 31, 2020, our foreign subsidiaries collectively held \$24.5 million in cash and cash equivalents. Cash or cash equivalents held at foreign subsidiaries are not available to fund the parent company's operations in the United States. We believe that our cash reserves, operating cash flows, and borrowing availability under our credit facilities will be sufficient to fund our operations for at least the next 12 months. We expect additional cash flows to be generated in the longer term from future product introductions, although there can be no assurance as to the receipt of regulatory approval for any product candidates that we are developing or the timing of any product introductions, which could be lengthy or ultimately unsuccessful.

We maintain a shelf registration statement on Form S-3 pursuant to which we may, from time to time, sell up to an aggregate of \$250 million of our common stock, preferred stock, depositary shares, warrants, units, or debt securities. If we require or elect to seek additional capital through debt or equity financing in the future, we may not be able to raise capital on terms acceptable to us or at all. To the extent we raise additional capital through the sale of equity or convertible debt securities, the issuance of such securities will result in dilution to our stockholders. If we are required and unable to raise additional capital when desired, our business, operating results and financial condition may be adversely affected.

Working capital decreased \$1.8 million to \$163.4 million at March 31, 2020, compared to \$165.2 million at December 31, 2019.

### ***Cash Flows from Operations***

The following table summarizes our cash flows used in operating, investing, and financing activities for the three months ended March 31, 2020 and 2019:

	<b>Three Months Ended</b>	
	<b>March 31,</b>	
	<b>2020</b>	<b>2019</b>
	<b>(in thousands)</b>	
<b>Statement of Cash Flow Data:</b>		
Net cash provided by (used in)		
Operating activities	\$ 1,477	\$ (3,610)
Investing activities	(8,722)	(14,884)
Financing activities	(11,449)	11,229
Effect of exchange rate changes on cash	(146)	24
Net decrease in cash, cash equivalents, and restricted cash	<u>\$ (18,840)</u>	<u>\$ (7,241)</u>

#### *Sources and Use of Cash*

##### Operating Activities

Net cash provided by operating activities was \$1.5 million for the three months ended March 31, 2020, which included net income of \$3.5 million. Non-cash items were primarily comprised of \$5.0 million of depreciation and amortization, and \$5.3 million of share-based compensation expense.

Additionally, there was a net cash outflow from changes in operating assets and liabilities of \$14.8 million, which resulted from an increase in accounts receivable and a decrease in accounts payable and accrued liabilities, which was partially offset by a decrease in inventory. The increase in accounts receivable was due to the timing of sales, including the increase in sales of Primatene® Mist towards the end of the quarter as a result of the COVID-19 pandemic. Accounts payable and accrued liabilities decreased primarily due to the timing of payments.

Net cash used in operating activities was \$3.6 million for the three months ended March 31, 2019, which included net loss of \$2.2 million. Non-cash items were primarily comprised of \$4.5 million of depreciation and amortization, and \$4.7 million of share-based compensation expense. Additionally, there was a net cash outflow from changes in operating assets and liabilities of \$11.5 million which resulted from the increase in accounts receivable and inventory offset by an increase in accounts payable and accrued liabilities. The increase in accounts receivable was due to the timing of sales in the quarter. The increase in inventory was due to increased purchases of raw materials and production of finished goods for Primatene® Mist. Additionally, inventory of enoxaparin finished product increased from unusually low levels at year-end, resulting from increased sales, caused by market shortages. These trends were partially offset by a decrease in API at AFP. Accounts payable and accrued liabilities increased primarily due to the timing of payments.

##### Investing Activities

Net cash used in investing activities was \$8.7 million for the three months ended March 31, 2020, primarily as a result of \$8.0 million in purchases of property, plant, and equipment, which included \$1.5 million incurred in the United States, \$1.1 million in France, and \$5.4 million in China.

Net cash used in investing activities was \$14.9 million for the three months ended March 31, 2019, primarily as a result of \$14.7 million in purchases of property, plant, and equipment, which included \$4.0 million incurred in the United States, \$3.3 million in France, and \$7.4 million in China.

### Financing Activities

Net cash used in financing activities was \$11.4 million for the three months ended March 31, 2020, primarily as a result of \$11.0 million used to purchase treasury stock, and \$1.2 million in net proceeds used to settle share-based compensation awards under our equity plans. Additionally, we received \$3.1 million from borrowings on an equipment line of credit that converted into an equipment loan during the quarter and made \$2.3 million in principal payments on our long-term debt.

Net cash provided by financing activities was \$11.2 million for the three months ended March 31, 2019, primarily as a result of the receipt of \$18.3 million for the ANP private placement, which was partially offset by \$2.4 million of net proceeds used to settle share-based compensation awards under our equity plans, and \$3.0 million used to purchase treasury stock. Additionally, we made \$1.7 million in principal payments on our long-term debt.

### **Indebtedness**

For more information regarding our outstanding indebtedness, see “Part I – Item 1. Financial Statements – Notes to Condensed Consolidated Financial Statements – Debt”.

### **Contractual Obligations**

There have been no material changes outside the ordinary course of our business in the contractual obligations disclosed in our Annual Report on Form 10-K for the year ended December 31, 2019, except that our outstanding debt obligations have changed as follows:

	March 31, 2020	December 31, 2019	Change
		(in thousands)	
Short-term debt and current portion of long-term debt	\$ 11,458	\$ 7,741	\$ 3,717
Long-term debt	36,410	39,394	(2,984)
Total debt	<u>\$47,868</u>	<u>\$ 47,135</u>	<u>\$ 733</u>

As of March 31, 2020, we had \$35.0 million in unused borrowing capacity under revolving lines of credit with Cathay Bank and East West Bank.

### **Critical Accounting Policies**

The preparation of our condensed consolidated financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the amounts reported in the financial statements and the notes to the financial statements. Some of those judgments can be subjective and complex, and therefore, actual results could differ materially from those estimates under different assumptions or conditions. A summary of our critical accounting policies is presented in Part II, Item 7, of our Annual Report on Form 10-K for the year ended December 31, 2019.

### **Recent Accounting Pronouncements**

For information regarding recent accounting pronouncements, see “Part I – Item 1. Financial Statements – Notes to Condensed Consolidated Financial Statements – Summary of Significant Accounting Policies”.

### **Off-Balance Sheet Arrangements**

We do not have any relationships or financial partnerships with unconsolidated entities, such as entities often referred to as structured finance or special purpose entities, which would have been established for the purpose of facilitating off-balance sheet arrangements or other contractually narrow or limited purposes. In addition, we do not engage in trading activities involving non-exchange traded contracts.

## **Government Regulation**

Our products and facilities are subject to regulation by a number of federal and state governmental agencies. The FDA, in particular, maintains oversight of the formulation, manufacture, distribution, packaging, and labeling of all of our products. The Drug Enforcement Administration, or DEA, maintains oversight over our products that are considered controlled substances.

## **ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURE ABOUT MARKET RISK**

Except for the broad effects of the COVID-19 pandemic as a result of its negative impact on the global economy and financial markets, there have been no material changes in market risk from the information provided in our Annual Report on Form 10-K for the year ended December 31, 2019. We are exposed to market risk in the ordinary course of business. Market risk represents the potential loss arising from adverse changes in the value of financial instruments. The risk of loss is assessed based on the likelihood of adverse changes in fair values, cash flows or future earnings. We are exposed to market risk for changes in the market values of our investments (Investment Risk), the impact of interest rate changes (Interest Rate Risk), and the impact of foreign currency exchange changes (Foreign Currency Exchange Risk).

## **ITEM 4. CONTROLS AND PROCEDURES**

### ***Evaluation of Disclosure Controls and Procedures***

Our management, under the supervision and with the participation of our Chief Executive Officer and our Chief Financial Officer, our principal executive and principal financial officers, respectively, conducted an evaluation of the effectiveness of the design and operation of our disclosure controls and procedures, as defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act of 1934, as amended, as of the end of the period covered by this Quarterly Report on Form 10-Q. Based on this evaluation, our Chief Executive Officer and our Chief Financial Officer have concluded that as of such date, our disclosure controls and procedures were effective (a) to ensure that information that we are required to disclose in reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in SEC rules and forms and (b) to include, without limitation, controls and procedures designed to ensure that information required to be disclosed by us in reports filed or submitted under the Exchange Act is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure.

### ***Changes in Internal Control Over Financial Reporting***

There have been no changes in our internal control over financial reporting that occurred during the quarter ended March 31, 2020, that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act).

### ***Inherent Limitations of Internal Controls***

Our management, including our Chief Executive Officer and Chief Financial Officer, does not expect that our disclosure controls and procedures or our internal controls over financial reporting will prevent or detect all errors and all fraud. A control system, no matter how well designed and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met. Because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within the Company have been detected. These inherent limitations include the realities that judgments in decision-making can be faulty, and that breakdowns can occur because of a simple error or mistake. Additionally, controls can be circumvented by the individual acts of some persons, by collusion of two or more people, or by management overriding of the controls. The design of any system of controls also is based in part upon certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions. Over time, controls may become inadequate because of changes in conditions, or the degree of compliance with the policies or procedures may deteriorate. Because of the inherent limitations in a cost-effective control system, misstatements due to error or fraud may occur and not be detected.



## PART II. OTHER INFORMATION

### ITEM 1. LEGAL PROCEEDINGS

For information regarding legal proceedings, see “Part I – Item 1. Financial Statements – Notes to Condensed Consolidated Financial Statements – Litigation”.

### ITEM 1A. RISK FACTORS

Except as noted below, there were no material changes from the risk factors previously disclosed in our Annual Report on Form 10-K for the year ended December 31, 2019, filed with the Securities and Exchange Commission on March 16, 2020.

#### ***Our business may be adversely affected by the current COVID-19 pandemic or other epidemics.***

In March 2020, the World Health Organization declared the outbreak of a novel coronavirus, or COVID-19, as a pandemic, which continues to spread throughout the world, including locations where we operate, such as the United States, China and France. We have been actively monitoring the COVID-19 pandemic and its impact globally. In late January 2020, China implemented extensive curfews and travel restrictions to control the outbreak, and started easing these restrictions in March. In March 2020, France also implemented a stay-at-home order limiting movement and restricting travel. In March 2020, the Governors of the States of California and Massachusetts declared a health emergency and issued orders to close all nonessential businesses. As a specialty pharmaceutical company we are deemed to be an essential business.

This contagious disease outbreak has continued to spread across the globe and is impacting worldwide economic activity and financial markets. The COVID-19 pandemic may disrupt the operations of our customers, suppliers and partners for an indefinite period of time, including as a result of travel restrictions and/or business shutdowns, all of which could negatively impact our business and results of operations, including cash flows. Disruptions to our manufacturing partners and suppliers could result in disruption to the production of our products and failure to satisfy demand. More generally, the outbreak of COVID-19 could adversely affect economies and financial markets globally and nationally, potentially leading to an economic downturn, which could decrease spending and adversely affect demand for our products and harm our business and results of operations. Even after the COVID-19 pandemic has subsided, we may continue to experience an adverse impact to our business as a result of its global economic impact, including any recession that has occurred or may occur in the future. Specifically, difficult macroeconomic conditions, increased and prolonged unemployment or a decline in business confidence as a result of the COVID-19 pandemic, could have a continuing adverse effect on the demand for some of our products. The degree of impact of the COVID-19 pandemic on our business will depend on several factors, such as the duration and the extent of the pandemic, as well as actions taken by governments, businesses and consumers in response to the pandemic, all of which continue to evolve and remain uncertain at this time.

In addition, some of our ongoing clinical trials have experienced short term interruptions in the recruitment of patients due to the COVID-19 pandemic, as hospitals prioritize their resources toward the COVID-19 pandemic and governments impose travel restrictions. These conditions may in turn delay spending and delay the results of these trials.

It is not possible at this time to estimate the impact that the COVID-19 pandemic could have on our business, as the impact will depend on future developments, which are highly uncertain and cannot be predicted. Infections may resurge or become more widespread and the limitation on our ability to travel and timely sell and distribute our products, as well as any closures or supply disruptions, may be extended for longer periods of time, all of which would have a negative impact on our business, financial condition and operating results. We will continue to monitor the impact of the COVID-19 pandemic on all aspects of our business.

***Because a portion of our manufacturing takes place in China, a significant disruption in the construction or operation of our manufacturing facility in China, political unrest in China, tariffs, impact of outbreaks of health epidemics, such as the COVID-19 pandemic, or changes in social, political, trade, health, economic, environmental, or climate-related conditions or in laws, regulations and policies governing foreign trade could materially and adversely affect our business, financial condition and results of operations.***

We currently manufacture the starting material for Amphadase® and enoxaparin as well as the APIs for isoproterenol and nitroprusside at our manufacturing facility in China, and we plan to use this facility to manufacture several of the APIs for products in our pipeline. Additionally, we intend to continue to invest in the expansion of this manufacturing facility. Our manufacturing facility and operations in China involve significant risks, including:

- disruptions in the construction of the manufacturing facility;
- interruptions to our operations in China or the inability of our manufacturing facility to produce adequate quantities of raw materials or APIs to meet our needs as a result of natural catastrophic events or other causes beyond our control such as power disruptions or widespread disease outbreaks, including the recent outbreaks that impact animal-derived products, such as the importation of pig-derived crude heparin from countries impacted by the African swine flu, and outbreak of the COVID-19 pandemic, which has resulted in and may in the future result in, business closures, transportation restrictions, import and export complications, and otherwise cause shortages in the supply of raw materials or cause disruptions in our manufacturing capability;
- product supply disruptions and increased costs as a result of heightened exposure to changes in the policies of the Chinese government, political unrest or unstable economic conditions in China;
- the imposition of tariffs or other trade barriers as a result of changes in social, political, and economic conditions or in laws, regulations, and policies governing foreign trade, including the tariffs previously implemented and additional tariffs that have been proposed by the U.S. government on various imports from China and by the Chinese government on certain U.S. goods, the scope and duration of which, if implemented, remain uncertain;
- the nationalization or other expropriation of private enterprises or intellectual property by the Chinese government, which could result in the total loss of our investment in China; and
- interruptions to our manufacturing or business operations resulting from geo-political actions, including war and terrorism, natural disasters including earthquakes, typhoons, floods, and fires, or outbreaks of health epidemics such as coronavirus, or outbreaks in livestock or animals that impact or restrict importation, use, or distribution of animal-derived products.

Any of these matters could materially and adversely affect our business and results of operations. These interruptions or failures could impair our ability to operate our business, impede the commercialization of our product candidates or delay the introduction of new products, impact our product quality, or impair our competitive position.

We are actively monitoring and assessing the potential impact of the COVID-19 pandemic. This includes evaluating the impact on our employees, suppliers, and logistics providers as well as evaluating governmental actions being taken to curtail the spread of the virus. While the Chinese government has been relaxing work restrictions, at this time, it is unclear if the Chinese government will reinstate restrictions or if further restrictions will be put into place by the government. In addition, many countries have placed significant bans on travel to and from China, with many countries and airlines suspending flights to and from mainland China. Any material adverse effect on our employees, suppliers, and logistics providers could have a material adverse effect on our manufacturing operations in China or the supply of raw materials or APIs originating from China.

***Our business and operations would be impacted in the event of system breach or failure.***

We, our collaborators, third-party providers, distributors, customers and other contractors utilize information technology systems and networks to transmit, store and otherwise process electronic data in connection with our business activities.

This includes our clinical data and business proprietary information, Electronic Data Interchange, or EDI, on purchase orders, invoices, chargebacks, etc. We, and others on our behalf, also collect and process certain personal data, including about our personnel, business partners, and others, which may be subject to applicable data protection laws and regulations. We, and others on our behalf, rely on complex information technology systems, including Internet-based systems, to transmit, store and otherwise process such data in support of our supply chain processes, operations, and communications. Despite our implementation of security measures to protect the confidentiality, integrity, and availability of the systems and data within our control from various threats (e.g., cyber-attack, insider threat, accidental disclosure, intellectual property theft and economic espionage, natural disaster, war, terrorism, telecommunications and electrical outage), risks remain.

Potential legal (regulatory or contractual), financial, operational, and reputational harm may arise from the accidental or unlawful destruction, damage, loss, unavailability, alteration, impairment, misuse, unauthorized disclosure of, or unauthorized access to (i) our data, which is transmitted, stored or otherwise processed by us or by collaborators, third-party providers, distributors and other contractors on our behalf (a “data security incident”); and (ii) the systems upon which we rely for our operations (an “other event”). For example:

- The accidental or unlawful loss, unavailability or alteration of clinical trial data from completed or ongoing clinical trials for any of our product candidates could result in delays in our development and regulatory approval efforts as well as significantly increase our costs to recover or reproduce the data.
- The size and complexity of our systems may make them potentially vulnerable to breakdown or interruption, whether due to computer viruses or other causes, which may result in the loss of key information or the impairment of production and other supply chain processes, adversely affecting our business.
- Any data security incident or other event, either on its own or as a pattern, may require costly response and remediation efforts, trigger litigation or adverse regulatory action arising from or related to such an incident or event, and result in significant additional expense to implement further data protection measures. Integrating the systems and data of any acquired entity may in some cases further increase these risks due to unforeseen threats and vulnerabilities.
- Similarly, any data security incident or other event experienced by our collaborators, third-party providers, distributors and other contractors may hinder our product development, supply chain, other business operations, or our regulatory and contractual obligations to others, and could also give rise to litigation or adverse regulatory action.

Subsequent to the first quarter of 2020, we were subject to a cyber-event that resulted in a temporary disruption to some of our internal computer systems. At this time, we are still evaluating the impact to the business.

There can be no assurance that we will be successful in preventing data security incidents or other events nor that we will be successful in mitigating their effects, despite the implementation of security measures for systems and data within our control. Similarly, there can be no assurance that our collaborators, third-party providers, distributors and other contractors will be successful in protecting our data on their systems or in protecting other systems upon which we may rely. Any such data security incident or other event could have a material adverse effect on our business and prospects.

***Some of our products are marketed without FDA approval and may be subject to enforcement actions by the FDA.***

Some of our prescription products are marketed without FDA approval. These products, like many other prescription drugs on the market that the FDA have not been formally evaluated as being effective, contain active ingredients that were first marketed prior to the enactment of the Federal Food, Drug, and Cosmetic Act, or FDCA. The FDA has assessed these products in a program known as the “Prescription Drug Wrap-Up” and has stated that these drugs cannot be lawfully marketed unless they comply with certain “grandfather” exceptions to the definition of “new drug” in the FDCA. These exceptions have been strictly construed by FDA and by the courts, and the FDA has stated that it is unlikely that any of the unapproved prescription drugs on the market, including certain of our drugs, qualify for the exceptions. At any time, the FDA may require that some or all of our unapproved prescription drugs be submitted for approval and may direct us to recall these products and/or cease marketing the products until they are approved. The

FDA may also take enforcement actions based on our marketing of these unapproved products, including but not limited to the issuance of an untitled letter or a warning letter, and a judicial action seeking an injunction, product seizure and/or civil or criminal penalties. The enforcement posture could change at any time and our ability to market such drugs could terminate with little or no notice. Moreover, if our competitors seek and obtain approval and market FDA-approved prescription products that compete against our unapproved prescription products, we would be subject to a higher likelihood that the FDA may seek to take action against our unapproved products. Such competitors have brought and may bring claims against us alleging unfair competition or related claims.

As a result of our meetings with the FDA in 2009, we decided to discontinue all of our products that were subject to the Prescription Drug Wrap-Up program, with the exception of epinephrine in vial form. These products were all produced at our subsidiary, IMS. During the third quarter of 2010, the FDA requested that we reintroduce several of the withdrawn products to help address a national drug shortage, while we prepared and filed applications for approval of the products. Between August and October, 2010, we reintroduced atropine, morphine, dextrose, and epinephrine prefilled syringes.

In February 2017, the FDA requested that we discontinue the manufacturing and distribution of our epinephrine injection, USP vial product, which had been marketed under the “grandfather” exception to the FDA’s “Prescription Drug Wrap-Up” program. We discontinued selling this product in the second quarter of 2017. In April 2020, the FDA granted approval of our Epinephrine Injection, USP 30mg/30mL Multiple Dose Vial, and we plan to begin selling this product within two to three months of our approval.

For the years ended December 31, 2019, 2018, 2017, we recorded net revenues of \$39.3 million, \$26.4 million, \$22.0 million, respectively, from our unapproved products. For the three months ended March 31, 2020 and 2019, we recorded net revenues of \$9.6 million, and \$9.8 million, respectively, from our unapproved products. Our unapproved products currently on the market include: atropine, morphine, dextrose and epinephrine prefilled syringes. We have filed three ANDAs and one NDA with respect to our remaining unapproved products in order to mitigate all risk associated with the marketing of unapproved drug products. Prior to the approval of our ANDA and NDA submissions, we continue to operate in compliance with the FDA Compliance Policy Guide, CPG Sec. 440.100 Marketed New Drugs Without Approved NDAs and ANDAs.

## ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

### (c) Issuer Purchases of Equity Securities

The table below provides information with respect to repurchases of our common stock.

Period	Total Number of Shares Purchased <sup>(1)</sup>	Average Price Paid per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs	Maximum Number of Shares that May Yet Be Purchased Under the Plans or Programs
January 1 – January 31, 2020	160,785	\$ 19.35	160,785	—
February 1 – February 29, 2020	165,757	18.86	165,757	—
March 1 – March 31, 2020	320,173	14.63	320,173	—

- (1) During the first quarter of 2020, we repurchased shares of our common stock as part of the share buyback program authorized by our Board of Directors on November 4, 2019. As of March 31, 2020, \$10.9 million remained available for repurchase under such program.

## ITEM 3. DEFAULTS UPON SENIOR SECURITIES

Not applicable.

## ITEM 4. MINE SAFETY DISCLOSURES

Not applicable.

**ITEM 5. OTHER INFORMATION**

Not applicable.

**ITEM 6. EXHIBITS**

<b>Exhibit No.</b>	<b>Description</b>
31.1	<a href="#">Certification of Chief Executive Officer pursuant to Rules 13a-14(a) and 15d-14(a) of the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002</a>
31.2	<a href="#">Certification of Chief Financial Officer pursuant to Rules 13a-14(a) and 15d-14(a) of the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002</a>
32.1#	<a href="#">Certification of Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002</a>
32.2#	<a href="#">Certification of Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002</a>
101.INS	XBRL Instance Document – The instance document does not appear in the interactive data file because its XBRL tags are embedded within the XBRL document
101.SCH	XBRL Taxonomy Extension Schema Document
101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document
101.LAB	XBRL Taxonomy Extension Label Linkbase Document
101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document
101.DEF	XBRL Taxonomy Extension Definitions Linkbase Document

# The information in Exhibits 32.1 and 32.2 shall not be deemed “filed” for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the “Exchange Act”), or otherwise subject to the liabilities of that section, nor shall they be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act (including this Report), unless the Registrant specifically incorporates the foregoing information into those documents by reference.



**Certification**

I, Jack Y. Zhang, Ph.D., certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of Amphastar Pharmaceuticals, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 11, 2020

By:                   /s/ JACK Y. ZHANG                    
                  Jack Y. Zhang  
                  Chief Executive Officer  
                  (Principal Executive Officer)

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**Certification**

I, William J. Peters, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of Amphastar Pharmaceuticals, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 11, 2020

By:                   /s/ WILLIAM J. PETERS                    
William J. Peters  
Chief Financial Officer  
(Principal Financial and Accounting Officer)

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**Certification of Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted  
pursuant to Section 906 of the Sarbanes-Oxley Act of 2002**

The undersigned officer of Amphastar Pharmaceuticals, Inc. (the "Company"), hereby certifies, to the best of such officer's knowledge, that:

(i) the Quarterly Report on Form 10-Q of the Company for the quarter ended March 31, 2020 (the "Report") fully complies with the requirements of Section 13(a) or Section 15(d) of the Securities Exchange Act of 1934 and

(ii) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company at the dates and for the periods indicated.

Date: May 11, 2020

By:           /s/ JACK Y. ZHANG            
          Jack Y. Zhang  
          Chief Executive Officer  
          (Principal Executive Officer)

The foregoing certification is being furnished solely to accompany the Report pursuant to 18 U.S.C. §1350, and is not being filed for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, and is not to be incorporated by reference into any filing of the Company, whether made before or after the date hereof, regardless of any general incorporation language in such filing.

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**Certification of Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted  
pursuant to Section 906 of the Sarbanes-Oxley Act of 2002**

The undersigned officer of Amphastar Pharmaceuticals, Inc. (the "Company"), hereby certifies, to the best of such officer's knowledge, that:

(i) the Quarterly Report on Form 10-Q of the Company for the quarter ended March 31, 2020 (the "Report") fully complies with the requirements of Section 13(a) or Section 15(d) of the Securities Exchange Act of 1934 and

(ii) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company at the dates and for the periods indicated.

Date: May 11, 2020

By:           /s/ WILLIAM J. PETERS            
William J. Peters  
Chief Financial Officer  
(Principal Financial and Accounting Officer)

The foregoing certification is being furnished solely to accompany the Report pursuant to 18 U.S.C. §1350, and is not being filed for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, and is not to be incorporated by reference into any filing of the Company, whether made before or after the date hereof, regardless of any general incorporation language in such filing.

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