

# Amphastar Pharmaceuticals Reports Financial Results for the Three Months and Full-Year Ended December 31, 2021

March 10, 2022

## *Reports Net Revenues of \$120.9 Million for the Three Months Ended December 31, 2021*

**RANCHO CUCAMONGA, CA / ACCESSWIRE / March 10, 2022 /** Amphastar Pharmaceuticals, Inc. (NASDAQ:AMPH) ("Amphastar" or the "Company") today reported results for the three months and full-year ended December 31, 2021.

### **Fourth Quarter Highlights**

- Net revenues of \$120.9 million for the fourth quarter
- GAAP net income of \$19.8 million, or \$0.39 per share, for the fourth quarter
- Adjusted non-GAAP net income of \$20.8 million, or \$0.42 per share, for the fourth quarter

### **Full-Year Highlights**

- Net revenues of \$437.8 million for the fiscal year
- GAAP net income of \$62.1 million, or \$1.25 per share, for the fiscal year
- Adjusted non-GAAP net income of \$68.0 million, or \$1.37 per share, for the fiscal year

Dr. Jack Zhang, Amphastar's President and Chief Executive Officer commented: "Last year was a turning point for Amphastar - with financial strength driven by the continued growth of our higher-margin products. We expect a number of pipeline milestones to be reached in 2022 as we continue to execute the Company's strategy."

	<b>Three Months Ended</b>		<b>Year Ended</b>	
	<b>December 31,</b>		<b>December 31,</b>	
	<b>2021</b>	<b>2020</b>	<b>2021</b>	<b>2020</b>
	<b>(in thousands, except per share data)</b>			
Net revenues	\$ 120,887	\$ 95,921	\$ 437,768	\$ 349,846
GAAP net income (loss) attributable to Amphastar	\$ 19,760	\$ (6,273 )	\$ 62,116	\$ 1,403
Adjusted non-GAAP net income attributable to Amphastar*	\$ 20,833	\$ 7,994	\$ 67,999	\$ 31,616
GAAP diluted EPS attributable to Amphastar stockholders	\$ 0.39	\$ (0.13 )	\$ 1.25	\$ 0.03
Adjusted non-GAAP diluted EPS attributable to Amphastar stockholders*	\$ 0.42	\$ 0.16	\$ 1.37	\$ 0.64

\* Adjusted non-GAAP net income attributable to Amphastar and Adjusted non-GAAP diluted EPS attributable to Amphastar stockholders are non-GAAP financial measures. Please see the discussion

in the section entitled "Non-GAAP Financial Measures" and the reconciliation of GAAP to non-GAAP financial measures in Table III of this press release.

### **Fourth Quarter Results**

	<b>Three Months Ended</b>		<b>Change</b>	
	<b>December 31,</b>			
	<b>2021</b>	<b>2020</b>	<b>Dollars</b>	<b>%</b>
	<b>(in thousands)</b>			
<b>Net revenues:</b>				
Primatene Mist <sup>®</sup>	\$ 21,489	\$ 13,392	\$ 8,097	60 %
Epinephrine	18,868	7,482	11,386	152 %
Glucagon	15,335	-	15,335	N/A
Phytonadione	13,921	10,458	3,463	33 %
			)	
Lidocaine	12,099	12,191	(92)	(1 %)
			)	
Enoxaparin	7,942	17,648	(9,706)	(55 %)
			)	
Naloxone	6,546	7,079	(533)	(8 %)
Other finished pharmaceutical products	21,776	19,550	2,226	11 %
Total finished pharmaceutical products net revenues	<u>\$ 117,976</u>	<u>\$ 87,800</u>	<u>\$ 30,176</u>	<u>34 %</u>
			)	
API	2,911	8,121	(5,210)	(64 %)
Total net revenues	<u><u>\$ 120,887</u></u>	<u><u>\$ 95,921</u></u>	<u><u>\$ 24,966</u></u>	<u><u>26 %</u></u>

Changes in net revenues were primarily driven by:

- Primatene Mist<sup>®</sup> increased volumes resulting due to the continued success of our advertising campaign
- Epinephrine sales increased due to our launch of the multi-dose vial in 2020 and higher demand for the pre-filled syringe as a result of competitor shortages
- Glucagon for injection emergency kit, which was launched in the first quarter of 2021
- Phytonadione sales increased due to an increase in unit volumes and higher average selling price
- Enoxaparin sales decreased due to lower unit volumes and lower average selling price as competitors re-entered the market in 2021
- Other finished pharmaceutical product sales increased due to higher demand, largely due to competitors' shortages
- API decrease due to timing of orders from MannKind and other customers

	<b>Three Months Ended</b>		<b>Change</b>	
	<b>December 31,</b>			
	<b>2021</b>	<b>2020</b>	<b>Dollars</b>	<b>%</b>
	<b>(in thousands)</b>			
Net revenues	\$ 120,887	\$ 95,921	\$ 24,966	26%

Cost of revenues	64,653	59,089	5,564	9%
Gross profit	<u>\$ 56,234</u>	<u>\$ 36,832</u>	<u>\$ 19,402</u>	53%
<i>as % of net revenues</i>	47%	38%		

Changes in the cost of revenues and the resulting increase in gross margin were primarily driven by:

- Increased sales of higher-margin products such as Primatene Mist<sup>®</sup>, epinephrine injection multi-dose vials, and glucagon
- Partially offset by increased cost for heparin, the starting material for enoxaparin, and lower pricing for enoxaparin

	<b>Three Months Ended</b>			
	<b>December 31,</b>		<b>Change</b>	
	<b>2021</b>	<b>2020</b>	<b>Dollars</b>	<b>%</b>
	<b>(in thousands)</b>			
Selling, distribution, and marketing	\$ 4,075	\$ 3,787	\$ 288	8 %
General and administrative	10,621	12,033	(1,412 )	(12 %)
Research and development	17,286	18,133	(847 )	(5 %)
Non-operating income, net	2,910	(9,621 )	12,531	(130 %)

- Selling, distribution, and marketing expenses increased primarily due to the ongoing marketing and distribution expenses for Primatene Mist<sup>®</sup>
- General and administrative expenses decreased primarily due to a decrease in legal expenses, as we settled several lawsuits
- Research and development expenses decreased due to a decrease in expenses in China resulting from the restructuring of our Chinese subsidiary, Amphastar Nanjing Pharmaceuticals (ANP), and the deconsolidation of Hanxin and its subsidiaries
- Non-operating income, net, increased as a result of:
  - A \$2.7 million gain related to a settlement of a legal dispute, net of contingent legal fees
  - A \$12.8 million expense in the fourth quarter of 2020 relating to litigation with Aventis

### **Year-End Results**

	<b>Year Ended</b>			
	<b>December 31,</b>		<b>Change</b>	
	<b>2021</b>	<b>2020</b>	<b>Dollars</b>	<b>%</b>
	<b>(in thousands)</b>			
<b>Net revenues:</b>				
Primatene Mist <sup>®</sup>	\$ 73,113	\$ 51,725	\$ 21,388	41 %
Epinephrine	57,530	23,799	33,731	142 %
Glucagon	47,639	-	47,639	N/A
Phytonadione	45,498	42,646	2,852	7 %

Lidocaine	44,413	41,113	3,300	8 %
				)
Enoxaparin	35,962	48,681	(12,719)	(26 %)
				)
Naloxone	27,540	33,416	(5,876)	(18 %)
				)
Other finished pharmaceutical products	<u>87,875</u>	<u>89,988</u>	<u>(2,113)</u>	<u>(2 %)</u>
Total finished pharmaceutical products net revenues	<u>\$ 419,570</u>	<u>\$ 331,368</u>	<u>\$ 88,202</u>	<u>27 %</u>
				)
API	<u>18,198</u>	<u>18,478</u>	<u>(280)</u>	<u>(2 %)</u>
Total net revenues	<u><u>\$ 437,768</u></u>	<u><u>\$ 349,846</u></u>	<u><u>\$ 87,922</u></u>	<u><u>25 %</u></u>

Changes in net revenues were primarily driven by:

- Primatene Mist<sup>®</sup> increased volumes resulting from the continued success of our advertising campaign
- Glucagon for injection emergency kit, which was launched in the first quarter of 2021
- Epinephrine and lidocaine sales increased due to our launch of the epinephrine multi-dose vials in 2020 and higher demand for the pre-filled syringe as a result of competitor shortages
- Phytonadione sales increased due to higher average selling price
- Enoxaparin and naloxone sales decreased due to lower unit volumes and lower average selling prices as competitors entered the market in 2021
- Other finished pharmaceutical product sales decreased due to lower unit volumes as a result of competitors returning to their normal distribution levels during the year

	Year Ended December 31,		Change	
	2021	2020	Dollars	%
	(in thousands)			
Net revenues	\$ 437,768	\$ 349,846	\$ 87,922	25%
Cost of revenues	<u>238,029</u>	<u>206,506</u>	<u>31,523</u>	15%
Gross profit	<u>\$ 199,739</u>	<u>\$ 143,340</u>	<u>\$ 56,399</u>	39%
<i>as % of net revenues</i>	46%	41%		

Changes in the cost of revenues and the resulting increase in gross margin were primarily driven by:

- Increased sales of higher-margin products such as Primatene Mist<sup>®</sup>, epinephrine injection multi-dose vials, and glucagon
- Partially offset by increased cost for heparin, the starting material for enoxaparin, and lower pricing for enoxaparin

	Year Ended December 31,		Change	
	2021	2020	Dollars	%
	(in thousands)			
Selling, distribution, and marketing	\$ 17,486	\$ 14,780	\$ 2,706	18 %
General and administrative	51,434	50,377	1,057	2 %

Research and development	60,932	67,229	(6,297)	)
Non-operating (expense) income, net	\$ 14,252	\$ (6,317)	\$ 20,569	(9 %)

- Selling, distribution, and marketing expenses increased primarily due to the ongoing marketing and distribution expenses for Primatene Mist<sup>®</sup>, including the cost of developing a new commercial for television
- General and administrative expenses increased primarily due to an increase in legal expenses, which was partially offset by a decrease in cash compensation and share-based compensation expense relating to the separation agreement that we entered into with a former executive during the second quarter of 2020
- Research and development expenses decreased due to:
  - A decrease in clinical trial expense as a result of delays in beginning certain clinical trials due to changes in COVID-19 protocols
  - A decrease in expenses in China due to the restructuring of ANP and the deconsolidation of Hanxin and its subsidiaries
- Non-operating income, net, increased as a result of:
  - A \$13.6 million gain on the deconsolidation of Hanxin relating to the ANP restructuring
  - A \$2.7 million gain related to a settlement of a legal dispute, net of contingent legal fees
  - A \$12.8 million expense in the fourth quarter of 2020 relating to the litigation with Aventis

Cash flow provided by operating activities for the year ended December 31, 2021 was \$98.0 million.

### **Pipeline Information**

The Company currently has five ANDAs on file with the FDA targeting products with a market size of approximately \$4 billion, three biosimilar products in development targeting products with a market size of approximately \$13 billion, and eight generic products in development targeting products with a market size of approximately \$12 billion. This market information is based on IQVIA data for the 12 months ended December 31, 2021. The Company is developing multiple proprietary products with injectable and intranasal dosage forms.

Amphastar's Chinese subsidiary, ANP, currently has 17 Drug Master Files, or DMFs, on file with the FDA and is developing several additional DMFs.

### **Company Information**

Amphastar is a bio-pharmaceutical company that focuses primarily on developing, manufacturing, marketing, and selling technically-challenging generic and proprietary injectable, inhalation, and intranasal products. Additionally, the Company sells insulin API products. Most of the Company's finished products are used in hospital or urgent care clinical settings and are primarily contracted and distributed through group purchasing organizations and drug wholesalers. More information and resources are available at [www.amphastar.com](http://www.amphastar.com).

Amphastar's logo and other trademarks or service marks of Amphastar, including, but not limited to Amphastar<sup>®</sup>, Primatene Mist<sup>®</sup>, Amphadase<sup>®</sup>, and Cortrosyn<sup>®</sup>, are the property of Amphastar.

### **Non-GAAP Financial Measures**

To supplement its consolidated financial statements, which are prepared and presented in accordance with U.S. generally accepted accounting principles ("GAAP"), the Company is disclosing non-GAAP financial measures when providing financial results. The Company believes that an evaluation of its ongoing operations (and comparisons of its current operations with historical and future operations) would be difficult if the disclosure of its financial results were limited to financial measures prepared only in accordance with GAAP. As a result, the Company is disclosing certain non-GAAP results, including (i) Adjusted non-GAAP net income (loss) attributed to Amphastar and (ii) Adjusted non-GAAP diluted EPS attributed to Amphastar's stockholders, which exclude amortization expense, share-based compensation, impairment charges, executive severance expense, legal settlements, and other one-time events in order to supplement investors' and other readers' understanding and assessment of the Company's financial performance because the Company's management uses these measures internally for forecasting, budgeting, and measuring its operating performance. Whenever the Company uses such non-GAAP measures, it will provide a reconciliation of non-GAAP financial measures to their most directly comparable GAAP financial measures. Investors and other readers are encouraged to review the related GAAP financial measures and the reconciliation of non-GAAP measures to their most directly comparable GAAP measures set forth below and should consider non-GAAP measures only as a supplement to, not as a substitute for or as a superior measure to, measures of financial performance prepared in accordance with GAAP.

### **Conference Call Information**

The Company will hold a conference call to discuss its financial results today, March 10, 2022, at 2:00 p.m. Pacific Time.

To access the conference call, dial toll-free (877) 407-0989 or (201) 389-0921 for international callers, five minutes before the conference.

The call can also be accessed on the Investors page on the Company's website at [www.amphastar.com](http://www.amphastar.com).

### **Forward-Looking Statements**

All statements in this press release and in the conference call referenced above that are not historical are forward-looking statements, including, among other things, statements relating to our expectations regarding future financial performance, backlog, sales and marketing of our products, market size and growth, product development, the timing of FDA filings or approvals, including the DMFs of ANP, the timing of product launches, acquisitions and other matters related to our pipeline of product candidates, the timing and results of clinical trials, our share buyback program, the impact of the restructuring of ANP, and other future events, such as the impact of the COVID-19 pandemic including its variants and related responses of business and governments to the pandemic on our operations and personnel, and on commercial activity and demand across our business operations and results of operations. These statements are not facts but rather are based on Amphastar's historical performance and our current expectations, estimates, and projections regarding our business, operations, and other similar or related factors. Words such as "may," "might," "will," "could," "would," "should," "anticipate," "predict," "potential," "continue," "expect," "intend," "plan," "project," "believe," "estimate," and other similar or related expressions are used to identify these forward-looking statements, although not all forward-looking statements contain these words. You should not place undue reliance on forward-looking statements because they involve known and unknown risks, uncertainties, and assumptions that are difficult or impossible to predict and, in some cases, beyond Amphastar's control. Actual results may differ materially from those in the forward-looking statements as a result of a number of factors, including those described in Amphastar's filings with the Securities and Exchange Commission, including in

our Annual Report on Form 10-K for the year ended December 31, 2020, filed with the SEC on March 15, 2021, and in our Quarterly Report on Form 10-Q for the quarter ended September 30, 2021, filed with the SEC on November 9, 2021. In particular, the extent of COVID-19's impact on our business will depend on several factors, including the severity, duration and extent of the pandemic including its variants, as well as actions taken by governments, businesses, and consumers in response to the pandemic, all of which continue to evolve and remain uncertain at this time. You can locate these reports through our website at <http://ir.amphastar.com> and on the SEC's website at [www.sec.gov](http://www.sec.gov). The forward-looking statements in this release speak only as of the date of the release. Amphastar undertakes no obligation to revise or update information or any forward-looking statements in this press release or the conference call referenced above to reflect events or circumstances in the future, even if new information becomes available or if subsequent events cause our expectations to change.

**Contact Information:**

Amphastar Pharmaceuticals, Inc.  
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 Chief Financial Officer  
 (909) 980-9484

**Table I**  
**Amphastar Pharmaceuticals, Inc.**  
**Condensed Consolidated Statement of Operations**  
**(Unaudited; in thousands, except per share data)**

	<b>Three Months Ended</b>		<b>Year Ended</b>	
	<b>December 31,</b>		<b>December 31,</b>	
	<b>2021</b>	<b>2020</b>	<b>2021</b>	<b>2020</b>
Net revenues	\$ 120,887	\$ 95,921	\$ 437,768	\$ 349,846
Cost of revenues	<u>64,653</u>	<u>59,089</u>	<u>238,029</u>	<u>206,506</u>
Gross profit	56,234	36,832	199,739	143,340
Operating expenses:				
Selling, distribution, and marketing	4,075	3,787	17,486	14,780
General and administrative	10,621	12,033	51,434	50,377
Research and development	<u>17,286</u>	<u>18,133</u>	<u>60,932</u>	<u>67,229</u>
Total operating expenses	<u>31,982</u>	<u>33,953</u>	<u>129,852</u>	<u>132,386</u>
Income from operations	24,252	2,879	69,887	10,954
Non-operating income (expenses), net	<u>2,910</u>	<u>(9,621 )</u>	<u>14,252</u>	<u>(6,317 )</u>
Income (loss) before income taxes	27,162	(6,742 )	84,139	4,637
Income tax provision (benefit)	<u>7,194</u>	<u>(950 )</u>	<u>20,630</u>	<u>3,540</u>
Net income before equity in losses of unconsolidated affiliate	19,968	(5,792 )	63,509	1,097
Equity in losses of unconsolidated affiliate	<u>(208 )</u>	<u>-</u>	<u>(208 )</u>	<u>-</u>
Net income (loss)	<u>\$ 19,760</u>	<u>\$ (5,792 )</u>	<u>\$ 63,301</u>	<u>\$ 1,097</u>
Net income (loss) attributable to non-controlling interests	<u>\$ -</u>	<u>\$ 481</u>	<u>\$ 1,185</u>	<u>\$ (306 )</u>

Net income (loss) attributable to Amphastar	\$ <u>19,760</u>	\$ <u>(6,273)</u>	\$ <u>62,116</u>	\$ <u>1,403</u>
Net income (loss) per share attributable to Amphastar stockholders:				
Basic	\$ 0.41	\$ (0.13)	\$ 1.30	\$ 0.03
Diluted	\$ 0.39	\$ (0.13)	\$ 1.25	\$ 0.03
Weighted-average shares used to compute net income (loss) per share attributable to Amphastar stockholders:				
Basic	47,836	47,496	47,777	47,038
Diluted	50,057	47,496	49,784	49,124

**Table II**  
**Amphastar Pharmaceuticals, Inc.**  
**Condensed Consolidated Balance Sheets**  
**(Unaudited; in thousands, except share data)**

	<b>December 31, 2021</b>	<b>December 31, 2020</b>
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents	\$ 126,353	\$ 92,642
Restricted cash	235	1,865
Short-term investments	10,320	12,977
Restricted short-term investments	2,200	2,200
Accounts receivable, net	78,804	66,005
Inventories	92,807	96,831
Income tax refunds and deposits	126	385
Prepaid expenses and other assets	7,274	6,777
Total current assets	<u>318,119</u>	<u>279,682</u>
Property, plant, and equipment, net	244,244	260,055
Finance lease right-of-use assets	353	612
Operating lease right-of-use assets	26,894	20,042
Equity method investment	3,985	-
Goodwill and intangible assets, net	38,870	40,615
Other assets	16,665	5,250
Deferred tax assets	22,399	24,980
Total assets	<u>\$ 671,529</u>	<u>\$ 631,236</u>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
Current liabilities:		
Accounts payable and accrued liabilities	\$ 89,545	\$ 95,504
Income taxes payable	9,081	1,077
Current portion of long-term debt	2,202	12,263
Current portion of operating lease liabilities	2,982	3,357



Total current liabilities	103,810	112,201
Long-term reserve for income tax liabilities	6,531	4,709
Long-term debt, net of current portion and unamortized debt issuance costs	74,776	34,186
Long-term operating lease liabilities, net of current portion	24,703	17,464
Deferred tax liabilities	534	741
Other long-term liabilities	15,653	13,212
Total liabilities	226,007	182,513
Commitments and contingencies		
Stockholders' equity:		
Preferred stock: par value \$0.0001; 20,000,000 shares authorized; no shares issued and outstanding	-	-
Common stock: par value \$0.0001; 300,000,000 shares authorized; 56,440,202 and 47,714,912 shares issued and outstanding as of December 31, 2021 and 54,760,922 and 47,495,439 shares issued and outstanding as of December 31, 2020, respectively	6	5
Additional paid-in capital	422,423	410,061
Retained earnings	180,337	117,773
Accumulated other comprehensive loss	(6,765)	(3,721)
Treasury stock	(150,479)	(121,812)
Total Amphastar Pharmaceuticals, Inc. stockholders' equity	445,522	402,306
Non-controlling interests	-	46,417
Total equity	445,522	448,723
Total liabilities and stockholders' equity	\$ 671,529	\$ 631,236

**Table III**  
**Amphastar Pharmaceuticals, Inc.**  
**Reconciliation of Non-GAAP Measures**  
**(Unaudited; in thousands, except per share data)**

	<b>Three Months Ended</b>		<b>Year Ended</b>	
	<b>December 31,</b>		<b>December 31,</b>	
	<b>2021</b>	<b>2020</b>	<b>2021</b>	<b>2020</b>
GAAP net income (loss)	\$ 19,760	\$ (5,792)	\$ 63,301	\$ 1,097
Adjusted for:				
Intangible amortization	360	265	1,290	1,036
Share-based compensation	3,850	4,334	18,687	18,180
Impairment of long-lived assets	9	81	348	241
Gain on ANP Restructuring	-	-	(13,587)	-
Expense related to executive separation agreement	-	-	-	4,869
Reserves for litigation and settlements	(2,717)	13,780	274	13,780
Income tax benefit on pre-tax adjustments	(429)	(4,090)	(2,043)	(7,482)
Non-GAAP net income	<u>\$ 20,833</u>	<u>\$ 8,578</u>	<u>\$ 68,270</u>	<u>\$ 31,721</u>

Non-GAAP net income attributable to non-controlling interests	\$ -	\$ 584	\$ 271	\$ 105
Non-GAAP net income attributable to Amphastar	<u>\$ 20,833</u>	<u>\$ 7,994</u>	<u>\$ 67,999</u>	<u>\$ 31,616</u>
Non-GAAP net income per share attributable to Amphastar stockholders:				
Basic	\$ 0.44	\$ 0.17	\$ 1.42	\$ 0.67
Diluted	\$ 0.42	\$ 0.16	\$ 1.37	\$ 0.64
Weighted-average shares used to compute non-GAAP net income per share attributable to Amphastar stockholders:				
Basic	47,836	47,496	47,777	47,038
Diluted	50,057	49,730	49,784	49,124

**Three Months Ended December 31, 2021**

	<u>Cost of revenue</u>	<u>Selling, distribution and marketing</u>	<u>General and administrative</u>	<u>Research and development</u>	<u>Non-operating income (expense), net</u>	<u>Income tax provision (benefit)</u>	<u>Non-controlling interest adjustment</u>
GAAP	\$ 64,653	\$ 4,075	\$ 10,621	\$ 17,286	\$ 2,910	\$ 7,194	\$ -
Intangible amortization	(235)	-	(125)	-	-	-	-
Share-based compensation	(811)	(158)	(2,553)	(328)	-	-	-
Impairment of long-lived assets	(9)	-	-	-	-	-	-
Reserves for litigation and settlements	-	-	-	-	(2,717)	-	-
Income tax provision (benefit) on pre-tax adjustments	-	-	-	-	-	429	-
Non-GAAP	<u>\$ 63,598</u>	<u>\$ 3,917</u>	<u>\$ 7,943</u>	<u>\$ 16,958</u>	<u>\$ 193</u>	<u>\$ 7,623</u>	<u>\$ -</u>

**Three Months Ended December 31, 2020**

	<u>Cost of revenue</u>	<u>Selling, distribution and marketing</u>	<u>General and administrative</u>	<u>Research and development</u>	<u>Non-operating income (expense), net</u>	<u>Income tax provision (benefit)</u>	<u>Non-controlling interest adjustment</u>
GAAP	\$ 59,089	\$ 3,787	\$ 12,033	\$ 18,133	\$ (9,621)	\$ (950)	\$ 481
Intangible amortization	(232)	-	(33)	-	-	-	11
Share-based compensation	(972)	(106)	(2,920)	(336)	-	-	114

Impairment of long-lived assets	(40)	-	(12)	(29)	-	-	5
Loss on litigation settlement	-	-	(975)	-	12,805	-	-
Income tax provision (benefit) on pre-tax adjustments	-	-	-	-	-	4,090	(27)
Non-GAAP	<u>\$ 57,845</u>	<u>\$ 3,681</u>	<u>\$ 8,093</u>	<u>\$ 17,768</u>	<u>\$ 3,182</u>	<u>\$ 3,140</u>	<u>\$ 584</u>

**Year Ended December 31, 2021**

	<u>Cost of revenue</u>	<u>Selling, distribution and marketing</u>	<u>General and administrative</u>	<u>Research and development</u>	<u>Non-operating income (expense), net</u>	<u>Income tax provision (benefit)</u>	<u>Non-controlling interest adjustments</u>
GAAP	\$ 238,029	\$ 17,486	\$ 51,434	\$ 60,932	\$ 14,252	\$ 20,630	\$ 1,180
Intangible amortization	(963)	-	(327)	-	-	-	2
Share-based compensation	(3,778)	(596)	(12,622)	(1,691)	-	-	87
Impairment of long-lived assets	(93)	-	(33)	(222)	-	-	-
Gain on ANP Restructuring	-	-	-	-	(13,587)	-	(2,060)
Reserves for litigation and settlements	-	-	(1,295)	-	(1,021)	-	-
Income tax provision (benefit) on pre-tax adjustments	-	-	-	-	-	2,043	24
Non-GAAP	<u>\$ 233,195</u>	<u>\$ 16,890</u>	<u>\$ 37,157</u>	<u>\$ 59,019</u>	<u>\$ (356)</u>	<u>\$ 22,673</u>	<u>\$ 27</u>

**Year Ended December 31, 2020**

	<u>Cost of revenue</u>	<u>Selling, distribution and marketing</u>	<u>General and administrative</u>	<u>Research and development</u>	<u>Non-operating income (expense), net</u>	<u>Income tax provision (benefit)</u>	<u>Non-controlling interest adjustments</u>
GAAP	\$ 206,506	\$ 14,780	\$ 50,377	\$ 67,229	\$ (6,317)	\$ 3,540	\$ (306)
Intangible amortization	(902)	-	(134)	-	-	-	45
Share-based compensation	(4,248)	(456)	(11,771)	(1,705)	-	-	444

Impairment of long-lived assets	(72 )	-	(140 )	(29 )	-	-	20
Expense related to executive separation agreement	-	-	(4,869 )	-	-	-	-
Loss on litigation settlement	-	-	(975 )	-	12,805	-	-
Income tax provision (benefit) on pre-tax adjustments	-	-	-	-	-	7,482	(98)
Non-GAAP	<u>\$ 201,284</u>	<u>\$ 14,324</u>	<u>\$ 32,488</u>	<u>\$ 65,495</u>	<u>\$ 6,488</u>	<u>\$ 11,022</u>	<u>\$ 105</u>

**SOURCE:** Amphastar Pharmaceuticals, Inc.

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